

BOARD OF DIRECTORS MEETING
Lower Umpqua Hospital District (LUHD)
Wednesday, August 26, 2026, 7:30 a.m.
Main Conference Room or
Via Teams audio conference call
Dial: 1-323-694-9833
Audio conference ID: 124 229 680#



MINUTES

The Board members in attendance include Ron Kreskey, Chair, Sheri Aasen, Vice Chair, Leon Bridge, Treasurer, and Cheryl Young, Director. Excused Brenda Fraley, Secretary.

Others in attendance include Stephanie Miller, Jennifer Green, Melissa Cribbins, Hospital Attorney, Elise Dumo, Dr. Jason Sargent, Julia Floyd, Holly Tavernier, Kaley Sweet, Mary Chambers, Renae Mefferd, and Tabitha Myers.

Employees and members of the public joining virtually include Tonya Galliher, UFCW representative, and other LUHD employees calling in.

- I. **CALL TO ORDER & INTRODUCTIONS**
Board Chair Kreskey called the meeting to order at 7:30 am.
- II. **VISITOR'S AGENDA**
No visitors.
- III. **CONSENT AGENDA – Approve the following:**
 - A. Board of Directors Meeting Agenda August 26, 2026
 - B. Board of Directors Meeting Minutes July 29, 2026
 - C. Committee Minutes
 - 1. CQC Consent Agenda – August 13, 2026
 - 2. Grievance Committee Minutes – April 28, 2026
 - 3. Planning Committee Minutes – January 21, 2026
 - 4. Financial Advisory Committee Minutes – July 28, 2026
 - 5. Medical Staff Credentialing

Motion: Young moved to approve the Consent Agenda; Bridge seconded. Motion passed (4-0) with the following vote: Kresky – Yes, Aasen – Yes, Bridge – Yes, Young – Yes.

- IV. **REPORTS & PRESENTATIONS**
 - A. Quality/Risk Report – Tabitha Myers
 - 1. See report.
 - B. Compliance Report – Renae Mefferd
 - 1. See report.
 - C. Nursing Services Report – Julia Floyd
 - 1. See report.
 - 2. Pharmacy job openings – recruiter being utilized
 - D. Medical Staff – Dr. Jason Sargent
 - 1. See report.
 - E. Development/Foundation – Kaley Sweet
 - 1. See report.
 - F. Human Resources – Holly Tavernier

1. See report.
- G. Ancillary Services – Jennifer Green
 1. Rehabilitation – multi-openings: PTs and OT; interviews underway; using travelers for short term coverage until FT employees can be identified.
 2. Laboratory – blood culture project ETA in next few months.
 3. CIS RN – job opening; interviews underway.
 4. IT projects – numerous underway.
 5. Radiology - projects underway include MRI, DEXA, and X-Ray.
- H. Finance Report – Elise Dumo
 1. See reports: month ending July 31, 2026
 2. Dashboard
 - 1) Operating cash = \$10.3M
 - 2) Operating cash days = 77
 - 3) Current ratio is 3.9
 - 4) Productivity = 99.9%
- I. CEO Report – Jennifer Green
 1. See report.

V. NEW BUSINESS

A. Asset Disposal - Ratify Board poll

Motion: Bridge moved to ratify the board approval for the asset disposal sale of the old Hana table in the amount of \$20,000. Aasen seconded. Motion passed (4-0) with the following vote: Kresky – Yes, Aasen – Yes, Bridge – Yes, Young – Yes.

B. Policy – P 3 Organizational Chart update – informational only

C. Medical Staff Bylaws updates

Motion: Aasen moved to approve the Medical Staff Bylaws as presented. Bridge seconded. Motion passed (4-0) with the following vote: Kresky – Yes, Aasen – Yes, Bridge – Yes, Young – Yes.

D. Capital Request – HVAC Project

Motion: Young moved to approve HVAC Project capital request in the amount of \$34,280 as presented. Aasen seconded. Motion passed (4-0) with the following vote: Kresky – Yes, Aasen – Yes, Bridge – Yes, Young – Yes.

E. Capital Request – Acute Care/ED Mindray Monitor Project

Motion: Aasen moved to approve as presented the capital request for Acute Care/ED Mindray Monitors in the amount of \$177,928 including training in the amount of \$4,363 which will be covered by RHTP grants. Young seconded. Motion passed (4-0) with the following vote: Kresky – Yes, Aasen – Yes, Bridge – Yes, Young – Yes.

F. Capital Request – IT Camera System Replacement Project

Motion: Young moved to approve as presented the capital request for the Camera System Replacement project in the amount of \$76,000 which will be covered by the RHTP grants. Aasen seconded. Motion passed (4-0) with the following vote: Kresky – Yes, Aasen – Yes, Bridge – Yes, Young – Yes.

VI. Upcoming:

1. Board Meeting: Wednesday Sept. 30, 2026, 8:25 am

Kreskey closed the regular session at 8:25 am.

VII. EXECUTIVE SESSION

192.660. (1) ORS 192.610 to 192.690 do not prevent the governing body of a public body from holding executive session during a regular, special, or emergency meeting, after the presiding officer has identified the authorization under ORS 192.610 to 192.690 for holding the executive session.

(2) The governing body of a public body may hold an executive session:

- (e) To conduct deliberations with persons designated by the governing body to negotiate real property transactions.
- (h) To consult with counsel concerning the legal rights and duties of a public body with regard to current litigation or litigation likely to be filed.

VIII. RETURN TO REGULAR SESSION

Kreskey called the regular session to order at 8:41 am.

Further board action was required.

Motion: Aasen moved to approve re-listing the Master Heights property for \$175,000 with Norm Lacy of Mast Realty for six months; Young seconded the motion. Motion passed (4-0) with the following vote: Kreskey – Yes, Aasen – Yes, Bridge – Yes, Young – Yes.

IX. ADJOURNMENT

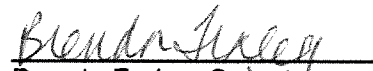
Board Chair Kreskey requested a motion to adjourn the board meeting.

Motion: Bridge moved to adjourn the meeting. Aasen seconded the motion. Motion passed (4-0) with the following vote: Kreskey – Yes, Aasen – Yes, Bridge – Yes, Young – Yes.

Board Chair Kreskey declared the meeting adjourned at 8:43 am.

APPROVED THIS 30th day of September 2026


Ronald Kreskey, Chair


Brenda Fraley, Secretary



Director of Quality/Risk Management Update

LUHD Board of Directors August 26th, 2026

Regulatory

- DNV Annual NIAHO / Step 1 ISO survey held August 4th & 5th
 - Successful survey – closed out 10 of 12 findings from last year's survey
 - This year's findings (including the two not closed from last year) - (7) NC-1, (2) NC-2 findings.
 - Corrective Action Plan (CAP) due August 27, 2026
 - NC-1 findings require objective evidence submitted 60 days after CAP is approved.
 - Surveyors were complimentary of the work that has been done throughout the facility.

Quality

- Survey on Patient Safety (SOPS™) – Pending benchmarking report for hospital results.

Risk Management

Incident / Unusual Occurrence Reports

July 2026 - 24 incidents - 0 reported anonymous

Meditech Classifications:

- o 11 Medication events
- o 2 Diagnoses/Document/Record
- o 2 Equipment
- o 2 Lab
- o 2 Behavior (patient)
- o 1 Safety/ Security
- o 1 Non-patient Medication Event
- o 1 Employee Incident
- o 1 Property
- o 1 Fall

Grievances - Grievance Committee (quarterly) meeting held on July 27, 2026

July 2026 - 3 grievances

- o 1 Care concern
- o 1 Complaint about staff
- o 1 Test result complaint

Respectfully submitted,

Tabitha Myers BSN, RN, CPHQ
Director of Quality/Risk Management



Compliance Program Update

LUHD Board Meeting

August 26, 2026

Compliance and Ethics *Currently in progress*

- Ongoing...
 - Participating in 340B Compliance Committee.
 - Issue: PACU titrates or administers medications in a short period of time in the recovery phase. Each time a drug is administered it drops a charge for a new vial, even though the medication administration is used from the original vial that was pulled.
 - Temporary stop gap in place (pharmacy will manually remove extra charges reconciling with the Omnicell)
 - Preferred resolution being considered is building a location of PACU which would allow charging on “pull” of medication from Omnicell (Meditech ticket was entered for further investigation of this)
- Updates...

Reports of potential non-compliance received since last reporting period (07/29/2026)

- 0 reports received by third party vendor (anonymous hotline or website)
- 2 reports received in person.
 - 1 Reported directly to Compliance Officer.
 - Researched and followed up with staff member. Provided just in time teaching
 - 1 Report from HR.
 - HIPAA Risk Management Team (HIPAA Security Officer, Compliance Officer and HRO) met, reviewed several policies, made recommendations, including contact with staff member. Provided just in time teaching
 - Will provide additional training at the staff member’s next department meeting.

Respectfully submitted,

Renae Mefferd, RN
Compliance Officer



CNO UPDATE

LUHD Board of Directors

August 26, 2026

Current Openings

Nursing

- o One Full-time RN DAYS ACU
- o One Full-time RN NOC ACU
- o One Part-time CNA ED

Respiratory Therapy

- o One Full-time Respiratory Therapist

EMS

- o One Full-time 24-hour position open with an internal 12-hour employee applicant.
- o This will open a full-time 12-hour position where we have an internal candidate.

Pharmacy

- o One Full-time Pharmacist
- o One On-call Pharmacist
- o One On-call Pharmacy Tech

Updates

- **Nurse Manager** Kristy Haun started August 17, 2026
 - o Onboarded in progress- Tabitha Myers is working closely with her during these first few weeks.
- **DNV Periodic Survey:** Corrective action plan due August 27, 2026.
 - o Thank you to everyone who has participated in the development of this plan.
- **Cataract Surgery:** Our goal is to continue to build volume.
- **Interventional Pain Management:**
 - o Volume has built quickly with 10 procedures in the OR for the month of July and 12 for August thus far. Many procedures are also being done in the clinic.
 - o Handheld ultrasound device has been ordered to allow for additional procedures in the clinic.

Respectfully submitted,

Julia Floyd, BSN RN CPHQ, RHCNOC
Chief Nursing Officer



Lower Umpqua
Hospital District
600 Ranch Road
Reedsport, OR 97467
541-271-2171

August 26, 2026

LUHD BOARD OF DIRECTORS: MEDICAL STAFF REPORT

LUHD medical staff approved a large consent agenda that mostly consisted of annual policy and procedure reviews. There were additional approval of pharmacy formulary updates.

Dr. Ian Coe presented an update to our antimicrobial stewardship program that he and Svetlana Melnik, PharmD have been spearheading over the last 3 years. New antibiograms were presented to medical staff. Dr. Coe reviewed appropriate antibiotic prescribing of urinary tract infections.

Medical staff discussed adding a policy regarding “proctoring” of a new clinician (typically a surgeon) when there is question of experience/comfort with particular procedures or surgeries. No final decision was made but will be brought back to medical staff in September for further consideration.

Approval was obtained to modify medical staff re-appointment cycle from 2 years to 3 years.

Dr. Katrina Bang, MD (ER) and Kasaundra Decker, CRNA (Anesthesia) were approved for privileges. It was requested to obtain additional clarification from Dr. Kevin Naranag, MD (ER) prior to approval. Dr. Jonathan McDougal, MD (Radiology) requested a change in privileges to tele-radiology only, which was obliged by medical staff.

Regards,

Jason Sargent, DO

Chief of Staff: Lower Umpqua Hospital

Medical Director: Dunes Family Health Care



CHIEF DEVELOPMENT OFFICER

Board of Directors

August 26, 2026

MARKETING & COMMUNICATIONS

- Digital Advertising continues to focus on General Surgery, Orthopedics and Cataracts
- Toast of the South Coast - Nominations, Official Voting starts Sept. 1st
- Increase scheduled posts on District Social Media platforms

WEBSITE UPDATE

- Updated staff photos and bios online - In Progress
- Continuing work with Fathom AI -
 - Clinical URL Standards – Updating with the ‘clinical’ URL structure standardized naming.
 - Working with developer to implement new site structure across the website.

PRINT ADVERTISING

- Partners in Care - Draft in Progress, Oregon Coast Mailer, City of Reedsport Newsletter

PROJECT UPDATE

- MRI - On track to receive final set of plans from Lenity, Bid start date set 9/9 and closing 9/30.
- DEXA - In Progress, requesting Lenity timeline, and final scope of work to determine next steps.
- RHTP -
 - Transformation Awards - OHA finalized the SOW, initial invoices sent to OHSU for 50%, internal project team coordinating spend plans.
 - Catalyst Awards - 50% of HVAC Award Received

COMMUNITY OUTREACH & EVENTS

- National Night Out - Lions Park
- Community Wellness Hub Kick-Off Event - THRIVE Umpqua
- Fun Outdoor Fitness - Ribbon Cutting Celebration
- Highland Elementary - Lunch with Leaders Summer Program Event
- RCCS Sports Physicals

FAMILY RESOURCE CENTER

- OHP Certified Assister Training & Marketplace Renewal -
 - Additional training with future anticipated impact on Medicaid.
- Distributed life jackets at National Night Out
- Donated school supplies to Reedsport Family Festival
- Oregon Law Office - Service Update



LOWER UMPQUA HOSPITAL FOUNDATION

Board of Directors

August 26, 2026

GENERAL INFORMATION

- No Meeting in August

GRANTS

- Regional Infrastructure Fund Opportunity - Construction Grant

EVENT UPDATE

- Putt for Pink 2026
- Reedsport 5K Salmon Run Planning Meeting - T-shirt Design, Medals, Event Logistics
 - Registration live at www.reedsport5K.com

- **EVENTS COMMITTEE**

- Reedsport 5K Salmon Run & Walk - Saturday, September 12th

Next Meeting is October 14th at 11:30am @ LUH Business Office Conference Room



CHIEF HUMAN RESOURCES OFFICER REPORT

Board of Directors August 26, 2026

Employee Hiring & Recruitment:

July/August: (As of 7/27/2026):

- Part-Time Marketing & Communications Assistant (Clark)
- Per-Diem EMT (Smith)
- Full-Time Scheduling Clerk (Erickson)
- Full-Time Nurse Manager (Haun)
- Full-Time Scheduling Clerk (Bashaw)
- Per-Diem CNA (Umbarger)

We currently have these positions open on our job board, website and Indeed (no per-diem positions are listed below):

- FT RN, Night Shift
- 2) FT RN, Day Shift
- 1) FT Respiratory Therapist
- FT Licensed PT Assistant
- FT Occupational Therapist
- FT Physical Therapist (2)
- FT CT/MRI/X-Ray Tech (2)
- FT Clinical Informatics RN
- FT Pharmacist
- FT PAR III

Provider Recruitment:

- General Surgery – Dr. Harriett Barrat has agreed to our offer of employment and will be joining us after the credentialing process is completed and she has secured her Oregon license.
- Gynecology – Dr. John McKenna has agreed to our offer of employment and will be joining us after the credentialing process is completed. Dr. McKenna will be working here 2 weeks per month, we are so excited to bring this much needed service to the patients in our community.

Employee Turnover:

- The third quarter turnover rate will be reported in October.

High School Program, External Meetings, Trainings:

- We have two high school students spending time rotating through the nursing units and the clinic. They have been welcomed kindly and are getting some great experience and have had some great conversations with staff. I am so appreciative of everyone's willingness to have these students shadow here to encourage their interest in the healthcare field.
- At this time, with RCCS being on summer break, we have not heard of any students that will be entering our Health Care Careers class in the fall. We are anticipating having 4 students the second semester of the year.

Other:

- Caitlin Day's last day in the HR Department will be Friday, September 4, 2026. Cormac Dailey started in the department on August 20, and he transitioned from being in Patient Accounting. I am very excited to work with Cormac and think he will be an excellent addition to the HR department.
- We continue to work through the findings of our Amazing Workplace Survey and will be setting up meetings with departments soon.
- Our UKG leave of absence module is 99% complete, we are working through that last bit now.
- I continue to work on several confidential matters as well as policy updates, unemployment hearings, legal matters, employee disciplinary actions, union issues, employee/provider/temporary staffing recruitment and retention.
- I remain involved in VIRT, Workplace Environment Committee, Events Committee, Emergency Operations Committee, Comprehensive Quality Council, and New Hire Orientation. I am a Board Member for Special Districts Association of Oregon, a Reedsport Rotary Club Board Member, and a member of the Douglas County SHRM Chapter.

Respectfully Submitted,

Holly Tavernier
Chief Human Resources Officer

July 2026 Financial Performance Summary

Summary

July results were below budget primarily due to lower patient revenue realized from high unbilled charges and collection rates. However, strong liquidity, growing pharmacy revenue, and a strong balance sheet position the District well.

Main Takeaways

- Net Patient Revenue was \$285K below budget (-8.1%).
- Collection rate was 46.6% versus 50.2% budget.
- Retail Pharmacy exceeded budget by \$87K (+26.3%).
- Operating loss was \$405K versus budgeted loss of \$66K.
- Net deficit was \$143K compared with budgeted surplus of \$165K.

Where Are We?

Strong financial position with \$10.25M cash, 77 days cash on hand, current ratio of 3.9, fund balance of \$18.4M, and debt down 30.4% year over year.

Areas of Opportunity

1. Improve collection rates and reduce contractual deductions.
2. Analyze payer mix and reimbursement leakage.
3. Manage payroll and benefit cost overruns.
4. Continue expanding Retail Pharmacy growth and profitability.

Conclusion

The organization entered FY2026-27 with a strong balance sheet but weaker-than-planned operating performance. Improving reimbursement yield and labor cost control are the most impactful levers for returning results to budget.

Board Report August 25, 2026

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Operations:

[1] Gross Charges for July were \$6.96 million, compared with a budget of \$7.03 million, resulting in an unfavorable variance of \$65,360 (0.9%). July volume was slightly below expectations to begin the fiscal year.

[2] The collection rate of approximately 46.6% remained below the budgeted rate of approximately 50.2%.

[3] As a result, Net Patient Revenue was \$3.24 million, falling short of budget by \$285,473 (8.1%).

[4] Non-Patient Revenue totaled \$486,434, exceeding budget by \$30,822 (6.8%). Strong performance in miscellaneous revenues helped offset a portion of the patient revenue shortfall.

[5] Retail Pharmacy revenue was \$417,707, exceeding budget by \$86,972 (26.3%) and remained the primary driver of favorable non-patient revenue performance during the month.

[6] Total Revenue for July was \$3.87 million, compared with a budget of \$4.13 million, resulting in an unfavorable variance of \$260,000 (6.3%). Lower-than-budgeted patient revenue more than offset favorable non-patient revenue performance.

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[7] Total Expenses for July were \$4.28 million, compared with a budget of \$4.19 million, resulting in an unfavorable variance of \$80,000 (1.9%).

[8] The District generated an operating loss of \$405,000, compared with a budgeted operating loss of \$66,000. This represents an unfavorable variance of \$339,000. The operating margin for July was approximately (10.5%) compared with a budgeted margin of approximately (1.6%).

[9] Non-operating revenue totaled \$261,859, exceeding budget by \$30,872 (13.4%), primarily due to stronger-than-expected interest earnings on invested cash balances

[10] The District reported a net deficit of \$143,170 for July. Despite the operating loss exceeding budget, favorable non-operating revenue partially offset the shortfall. Compared with the budgeted surplus of \$165,153, the overall variance was \$308,323 unfavorable. Total margin for the month was (3.7%).

[11] July marks the first month of FY 2026-27 and results were primarily impacted by lower-than-budgeted patient revenue and increased contractual deductions. While Retail Pharmacy and other non-patient revenues performed well and interest earnings exceeded budget, these favorable variances were insufficient to fully offset the patient revenue shortfall and elevated operating expenses, resulting in a net deficit for the month.

Balance Sheet:

Assets:

[1] Cash, Unrestricted totaled \$10.25 million, consisting of \$5.61 million in unrestricted operating cash and \$4.64 million related to ERTC proceeds. Total unrestricted cash decreased by \$433,737 from June 2026 and was \$5.87 million higher than July 2025. The District continues to maintain a strong liquidity position.

[2] Net Patient Accounts Receivable totaled \$6.32 million, compared with \$6.87 million in June 2026, a decrease of \$549,786 (8.0%). Compared with July 2025, net receivables increased \$946,699 (17.6%).

[3] The estimated net realizable value of patient accounts receivable reflects a collection percentage of approximately 43.1%, compared with 43.9% in June 2026 and 43.4% in July 2025. While slightly lower than the prior month and prior year, the allowance remains generally consistent with historical collection experience.

[4] Total Other Accounts Receivable was \$1.60 million, increasing \$174,669 (12.2%) from June 2026 and \$411,000 (34.5%) from July 2025. The increase was primarily attributable to growth in tax-related receivables and other third-party receivables recorded during the month.

[5] Tax Receivables increased by \$204,000 during the month to \$667,000. This is preliminary until the final true-up numbers are expected from the Douglas County Tax Assessor's office.

[6] Inventory totaled \$668,000, declining \$17,000 from June 2026, but remaining \$63,000 higher than July 2025. Inventory levels remain stable and consistent with operational requirements. Total Current Assets were \$20.15 million, a decrease of \$645,432 from the prior month and \$4.96 million higher than the prior year.

[7] Net Property, Plant and Equipment increased by \$ 113,000 which includes the Hana Table and EMS door. Construction in Progress increased by \$13,000 for Lenity Architectural Designs for the MRI & DEXA projects.

[8] Third-party settlements decreased by \$750K of \$986K for the planned Medicare Cost Report takeback. The remaining balance is \$236K.

[9] We have assets totaling \$24.49 million.

Liabilities and Fund Balance:

[1] Accounts Payable totaled \$842,814 at July 31, 2026, a decrease of \$69,887 (7.7%) from June 2026. Compared with July 2025, Accounts Payable increased \$267,155 (46.4%), reflecting higher operating activity and normal vendor payment timing.

[2] Accrued Liabilities were \$466,009, an increase \$229,000 from June 2026 and \$205,971 from July 2025. The increase reflects timing of accrued operating expenses and liabilities recorded at month-end.

- [3] Accrued Payroll increased \$64,000 from June 2026. The increase is primarily attributable to payroll timing, wage adjustments, and benefit-related accruals.
- [4] Provider Tax increased by \$200,000 during the month to \$1.01 million, compared to \$869,810 in June 2026 and \$200,186 in July 2025. The increase of \$814,623 over the prior year reflects the timing of provider tax accruals and expected settlement activity.
- [5] Total Current Liabilities were \$5.13 million, an increase of \$364,000 from the prior month and \$1.86 million higher than June 2025. This results in a Current Ratio of 3.9.
- [6] Total Debt, including Commercial Debt and GASB lease liabilities, was \$1.12 million, compared with \$1.18 million in June 2026 and \$1.61 million in July 2025. Debt decreased \$289K from the prior year due to scheduled principal repayments and continued debt reduction efforts.
- [7] Total Liabilities were \$6.25 million at July 31, 2026, compared with \$5.95 million at June 30, 2026 and \$4.88 million at July 31, 2025. The increase over the prior year was primarily attributable to higher provider tax liabilities, payroll accruals, and other accrued obligations.
- [8] Total Fund Balance was \$18.40 million at July 31, 2026, compared with \$18.55 million at June 30, 2026. Despite the July operating deficit, Total Fund Balance remains \$3.81 million higher than July 2025, reflecting the District's continued strong financial position.
- [9] We have Liabilities and Fund Balance combined of \$24.65 million, compared with \$19.47 million one year ago, an increase of approximately \$5.18 million. Total Fund Balance represents approximately 75% of total capitalization, demonstrating a strong balance sheet and significant financial flexibility.

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Dashboard:

Shows the results of several Key Indicators. Probably the most important indicators of general financial health are [1] Operating Cash at \$10.25 million compared to budget of \$5.97 million, exceeding budget by \$4.28 million, and [2] Days Cash on Hand at 77 exceeding benchmark by 32 days and [3] Current Ratio at 3.9, compared to the target of 3.9, the ratio indicates that current assets exceed current liabilities by more than 3.9 times. With \$20.2 million in current assets and \$5.1 million in current liabilities, LUHD continues to maintain a very strong short-term financial position. [4] Productivity was 99.9% below the target of 100%.

Respectfully submitted,

Elise Dumo
Chief Financial Officer

LUHD
UNAUDITED OPERATING STATEMENT
Through 1 Period Ended July 31, 2026

	CURR MO BUDGET	2026 JUL	CM VAR-\$	CM VAR-%	2025 JUL	YTD BUDGET	YTD ACTUAL	YTD VAR-\$	YTD VAR-%	YTD LY
Revenue										
[1] Patient Revenue										
Gross Charges	\$7,027,110	\$6,961,750	(\$65,360)	-0.9%	\$7,172,601	\$7,027,110	\$6,961,750	(\$65,360)	-0.9%	7,172,601
Deductions	(\$3,499,664)	(\$3,719,777)	(\$220,113)	6.3%	(\$3,611,025)	(\$3,499,664)	(\$3,719,777)	(\$220,113)	6.3%	(3,611,025)
[3] Net Patient Revenue	\$3,527,446	\$3,241,973	(\$285,473)	-8.1%	\$3,561,576	\$3,527,446	\$3,241,973	(\$285,473)	-8.1%	3,561,576
[2]	50.20%	46.57%			49.66%	50.20%	46.57%			49.66%
Provider Tax	\$150,000	\$145,000	(\$5,000)	-3.3%	\$80,000	\$150,000	\$145,000	(\$5,000)	-3.3%	80,000
Net After Provider Tax	\$3,677,446	\$3,386,973	(\$290,473)	-7.9%	\$3,641,576	\$3,677,446	\$3,386,973	(\$290,473)	-7.9%	43,167,483
	52.33%	48.65%			50.77%	52.33%	48.65%			601.84%
Non-Patient Revenue										
Misc Revenue	\$124,877	\$68,727	(\$56,150)	-45.0%	\$95,074	\$124,877	\$68,727	(\$56,150)	-45.0%	95,074
[5] Retail Pharmacy	\$330,735	\$417,707	\$86,972	26.3%	\$369,541	\$330,735	\$417,707	\$86,972	26.3%	369,541
Other Recoveries										
[4] Total Non-Patient Revenue	\$455,613	\$486,434	\$30,822	6.8%	\$464,615	\$455,613	\$486,434	\$30,822	6.8%	464,615
[6] Total Revenue	\$4,133,059	\$3,873,407	(\$259,652)	-6.3%	\$4,106,191	\$4,133,059	\$3,873,407	(\$259,652)	-6.3%	4,106,191
Operating Expenses										
Payroll	\$1,710,071	\$1,750,083	\$40,012	2.3%	\$1,649,232	\$1,710,071	\$1,750,083	\$40,012	2.3%	1,649,232
Supplies	\$646,267	\$650,027	\$3,760	0.6%	\$569,050	\$646,267	\$650,027	\$3,760	0.6%	569,050
Benefits	\$583,759	\$615,108	\$31,349	5.4%	\$559,839	\$583,759	\$615,108	\$31,349	5.4%	559,839
Professional Fees	\$447,706	\$436,087	(\$11,619)	-2.6%	\$432,436	\$447,706	\$436,087	(\$11,619)	-2.6%	432,436
Purchased Services	\$242,229	\$255,861	\$13,632	5.6%	\$267,113	\$242,229	\$255,861	\$13,632	5.6%	267,113
Provider Tax	\$150,000	\$145,000	(\$5,000)	-3.3%	\$80,000	\$150,000	\$145,000	(\$5,000)	-3.3%	80,000
Contract Labor	\$123,412	\$118,182	(\$5,230)	-4.2%	\$136,601	\$123,412	\$118,182	(\$5,230)	-4.2%	136,601
Depreciation	\$53,358	\$50,698	(\$2,660)	-5.0%	\$58,341	\$53,358	\$50,698	(\$2,660)	-5.0%	58,341
Repairs & Maintenance	\$44,116	\$53,883	\$9,767	22.1%	\$36,921	\$44,116	\$53,883	\$9,767	22.1%	36,921
Rentals & Leases	\$42,294	\$40,635	(\$1,659)	-3.9%	\$38,397	\$42,294	\$40,635	(\$1,659)	-3.9%	38,397
Utilities	\$35,041	\$27,693	(\$7,348)	-21.0%	\$21,440	\$35,041	\$27,693	(\$7,348)	-21.0%	21,440
GASB Depreciation	\$34,438	\$34,998	\$560	1.6%	\$36,244	\$34,438	\$34,998	\$560	1.6%	36,244
Insurance	\$34,042	\$35,059	\$1,017	3.0%	\$32,088	\$34,042	\$35,059	\$1,017	3.0%	32,088
Minor Equipment	\$15,601	\$29,367	\$13,766	88.2%	\$7,334	\$15,601	\$29,367	\$13,766	88.2%	7,334

LUHD
UNAUDITED OPERATING STATEMENT
Through 1 Period Ended July 31, 2026

	CURR MO	2026	CM	CM	2025	YTD	YTD	YTD	YTD	YTD
	BUDGET	JUL	VAR-\$	VAR-%	JUL	BUDGET	ACTUAL	VAR-\$	VAR-%	LY
Dues and Subscriptions	\$13,119	\$21,277	\$8,158	62.2%	\$2,083	\$13,119	\$21,277	\$8,158	62.2%	2,083
Education/Training	\$11,292	\$5,297	(\$5,995)	-53.1%	\$2,037	\$11,292	\$5,297	(\$5,995)	-53.1%	2,037
GASB Interest Expense	\$3,917	\$4,636	\$719	18.4%	\$8,513	\$3,917	\$4,636	\$719	18.4%	8,513
Advertising	\$3,917	\$2,771	(\$1,146)	-29.3%	\$4,012	\$3,917	\$2,771	(\$1,146)	-29.3%	4,012
Travel	\$2,167	\$1,310	(\$857)	-39.5%	\$3,111	\$2,167	\$1,310	(\$857)	-39.5%	3,111
Licenses & Fees	\$2,148	\$464	(\$1,684)	-78.4%	\$3,614	\$2,148	\$464	(\$1,684)	-78.4%	3,614
[7] Total Operating Expenses	\$4,198,893	\$4,278,436	\$79,543	1.9%	\$3,948,406	\$4,198,893	\$4,278,436	\$79,543	1.9%	3,948,406
[8] Income / (Loss) from Operations	(\$65,835)	(\$405,029)	(\$339,194)	515.2%	\$157,785	(\$65,835)	(\$405,029)	(\$339,194)	515.2%	157,785
Operating Margin:	-1.59%	-10.46%			3.84%	-1.59%	-10.46%			3.84%
Non-Operating Revenue / (Expense)										
Interest	(\$1,167)	(\$1,032)	\$135	-11.5%	(\$1,502)	(\$1,167)	(\$1,032)	\$135	-11.5%	(1,502)
Sale of Assets	\$0	\$0	\$0	NA	\$0	\$0	\$0	\$0	NA	0
Donations	\$175	\$0	(\$175)	-100.0%	\$0	\$175	\$0	(\$175)	-100.0%	0
Grants	\$0	\$6,198	\$6,198	NA	\$0	\$0	\$6,198	\$6,198	NA	0
Interest Income	\$13,000	\$37,714	\$24,714	190.1%	\$15,872	\$13,000	\$37,714	\$24,714	190.1%	15,872
Taxes	\$218,979	\$218,979	(\$0)	0.0%	\$216,936	\$218,979	\$218,979	(\$0)	0.0%	216,936
[9] Total Non-Op Inc / (Exp)	\$230,987	\$261,859	\$30,872	13.4%	\$231,306	\$230,987	\$261,859	\$30,872	13.4%	231,306
[10] Net Surplus / Deficit	\$165,153	(\$143,170)	(\$308,323)	-186.7%	\$389,091	\$165,153	(\$143,170)	(\$308,323)	-186.7%	389,091
Total Margin:	4.0%	-3.7%			9.5%	4.0%	-3.7%			9.5%
[11] 2026 MEDICARE PAYABLE ADJUSTMENTS							\$0			
2026 MEDICAID PAYABLE ADJUSTMENTS		\$0					\$0			
SURPLUS/DEFICIT PRIOR TO ADJUSTMENTS		(\$143,170)					(\$143,170)			

LUHD
BALANCE SHEET - ASSETS
Unaudited
July 31, 2026

	2026	2026	2025	CHANGE FM Prior	CHANGE FM Prior
	JUN	JUL	JUL	Month	Year
Assets					
Current Assets					
Cash, Unrestricted excl YTD Tax Receipts	\$3,454,858	\$5,610,174	\$4,332,449	\$2,155,316	\$1,277,725
Cash, Unrestricted excl ERTC Receipts	\$4,642,008	\$4,642,008			
Cash, Unrestricted from Tax Receipts YTD	\$2,589,053	\$0	\$45,755	(\$2,589,053)	(\$45,755)
[1] Total Cash, Unrestricted	\$10,685,919	\$10,252,182	\$4,378,204	(\$433,737)	\$5,873,978
Patient Accounts Receivable	\$12,378,029	\$14,676,627	\$12,378,029	\$2,298,598	\$2,298,598
Less Allowance	(\$7,005,548)	(\$8,357,447)	(\$7,005,548)	(\$1,351,899)	(\$1,351,899)
[2] Net Patient Accounts	\$5,372,481	\$6,319,180	\$5,372,481	\$946,699	\$946,699
[3] 43.40%		43.06%	43.40%		
Other A/R					
[4] A/R Other	\$647,894	\$840,532	\$647,894	\$192,638	\$192,638
Edward Hulton (Net)	\$93,645	\$93,645	\$93,645	\$0	\$0
[5] A/R Taxes	\$448,107	\$666,469	\$448,107	\$218,362	\$218,362
Total Other A/R	\$1,189,646	\$1,600,646	\$1,189,646	\$411,000	\$411,000
Inventory	\$605,329	\$668,278	\$605,329	\$62,949	\$62,949
Provider Tax	\$120,186	\$1,014,809	\$120,186	\$894,623	\$894,623
Prepaid Expenses	\$226,611	\$297,103	\$226,611	\$70,492	\$70,492
ERTC Receivable	\$3,304,089	\$0	\$3,304,089	(\$3,304,089)	(\$3,304,089)
[6] Total Current Assets	\$21,504,261	\$20,152,198	\$15,196,546	(\$1,352,063)	\$4,955,652
Fixed and Non-Current Assets					
[7] Property, Plant & Equip	\$17,966,868	\$18,702,586	\$17,966,868	\$735,718	\$735,718
Construction in Progress	\$30,563	\$90,228	\$30,563	\$59,665	\$59,665
Less Accumulated Depr	(\$14,377,809)	(\$15,024,067)	(\$14,377,809)	(\$646,258)	(\$646,258)
GASB assets	\$2,156,288	\$2,114,247	\$2,156,288	(\$42,041)	(\$42,041)
Less GASB Accumulated Depr	(\$1,008,028)	(\$1,342,821)	(\$1,008,028)	(\$334,793)	(\$334,793)
Net P, P & E	\$4,767,882	\$4,540,173	\$4,767,882	(\$227,709)	(\$227,709)
Other Non-Current Assets					
Restricted Cash	\$399,279	\$709,469	\$399,279	\$310,190	\$310,190
[8] Third-Party Settlements	(\$1,176,487)	(\$750,202)	(\$1,176,487)	\$426,285	\$426,285
Total Non-Current Assets	(\$777,208)	(\$40,733)	(\$777,208)	\$736,475	\$736,475
Total Fixed and Non-Current Assets	\$3,990,674	\$4,499,439	\$3,990,674	\$508,765	\$508,765
[9] Total Assets	\$25,494,935	\$24,651,637	\$19,187,220	(\$843,298)	\$5,464,417

LUHD
BALANCE SHEET - LIABILITIES AND FUND BALANCE
Unaudited
July 31, 2026

	2026	2026	2025	CHANGE FM Prior	CHANGE FM
	JUN	JUL	JUL	Month	Prior Year
Liabilities & Fund Balance					
Current Liabilities					
[1] Accounts Payable	\$912,701	\$842,814	\$575,659	(\$69,887)	\$267,155
[2] Accrued Liabilities	\$236,668	\$466,009	\$260,038	\$229,341	\$205,971
Douglas County	\$93,645	\$93,645	\$93,645	\$0	\$0
Line of Credit	\$0	\$0	\$0	\$0	\$0
Accrued Interest (GASB)	\$0	\$0	\$0	\$0	\$0
Refunds Payable	\$285,334	\$287,136	\$220,417	\$1,802	\$66,719
[3] Accrued Payroll	\$2,220,096	\$2,284,083	\$1,887,749	\$63,987	\$396,334
Medicare Advance Pmt	\$0	\$0	\$0	\$0	\$0
SBA PPP Loan	\$0	\$0	\$0	\$0	\$0
Deferred Revenue:Misc Small Grants	\$148,335	\$142,138	\$37,800	(\$6,197)	\$104,338
[4] Provider Tax	\$869,810	\$1,014,809	\$200,186	\$144,999	\$814,623
[5] Total Current Liabilities	\$4,766,589	\$5,130,634	\$3,275,494	\$364,045	\$1,855,140
Long-Term Liabilities					
Total Commercial Debt	\$472,847	\$452,612	\$692,323	(\$20,235)	(\$239,711)
Total GASB Debt	\$705,929	\$665,839	\$914,707	(\$40,090)	(\$248,868)
[6] Total Debt	\$1,178,776	\$1,118,451	\$1,607,030	(\$60,325)	(\$488,579)
Other Liabilities					
Tail	\$0	\$0	\$0	\$0	\$0
[7] Total Liabilities	\$5,945,365	\$6,249,085	\$4,882,524	\$303,720	\$1,366,561
Fund Balance					
Fund Balance	\$14,788,692	\$18,545,722	\$14,199,804	\$3,757,030	\$4,345,918
Current Operations	\$3,757,030	(\$143,170)	\$389,091	(\$3,900,200)	(\$532,261)
[8] Total Fund Balance	\$18,545,722	\$18,402,552	\$14,588,895	(\$143,170)	\$3,813,657
[9] Total Liabilities & Fund Balance	\$24,491,087	\$24,651,637	\$19,471,419	\$160,550	\$5,180,218

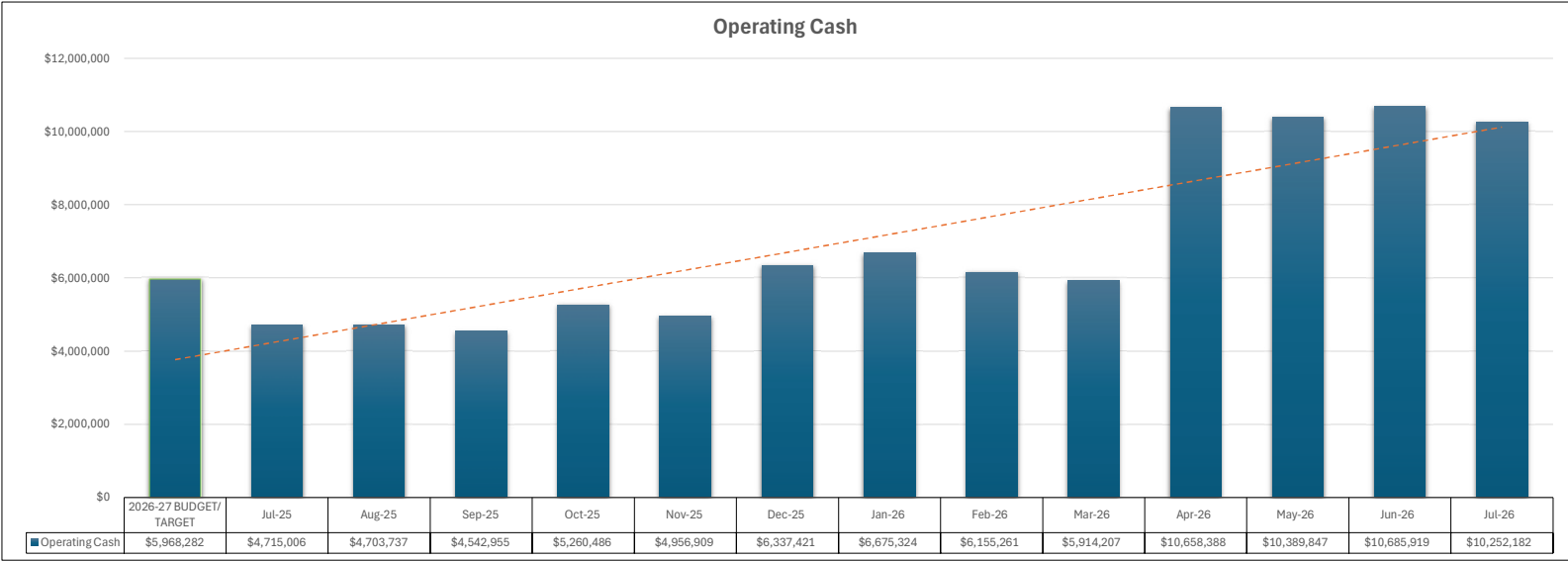
DASHBOARD LEGEND

STABLE	At or above	98% of Target
CAUTIOUS	At or above	92% of Target
NEEDS ATTENTION	Below	92% of Target

	FINANCIAL HEALTH INDICATORS	2026-27 BUDGET/TARGET	Jul-26	Jun-26	May-26	Apr-26	Mar-26	Feb-26	Jan-26	Dec-25	Nov-25	Oct-25	Sep-25	Aug-25	Jul-25
	Patient Days	253	253	251	244	237	251	242	241	239	224	264	252	215	189
	Average Daily Census	8.2	8.4	8.4	7.9	7.9	8.1	8.6	7.8	7.7	7.5	8.5	8.4	6.9	6.1
	Operating Room Cases	54	54	49	26	63	40	48	43	34	24	39	39	39	49
	ER Services	455	524	474	482	392	417	374	406	428	393	436	429	503	526
	Clinic Visits (Dunes/RMC)	1,605	1,536	1,273	1,541	1,466	1,397	1,266	1,607	1,307	1,269	1,598	1,510	1,484	1,656
	OP Visits (Excl ED & Clinics)	1,891	1,916	1,761	1,805	1,969	1,753	1,701	1,741	1,743	1,583	1,528	1,910	1,773	1,558
[1]	Operating Cash	\$5,968,282	\$10,252,182	\$10,685,919	\$10,389,847	\$10,658,388	\$5,914,207	\$6,155,261	\$6,675,324	\$6,337,421	\$4,956,909	\$5,260,486	\$4,542,955	\$4,703,737	\$4,715,006
[2]	Operating Cash Days	45	77	80	81	83	47	49	55	51	40	43	37	38	39
	Days in AR	55	62	66	73	71	70	66	65	62	59	59	58	58	55
[3]	Current Ratio	3.9	3.9	4.4	4.3	4.6	4.6	4.9	4.5	4.6	4.3	4.7	4.4	4.7	4.8
	Net Patient Revenue	\$3,527,618	\$3,241,973	\$3,899,389	\$3,353,737	\$3,375,094	\$3,230,814	\$3,187,993	\$3,590,542	\$3,571,515	\$3,015,071	\$3,846,280	\$2,967,263	\$3,430,194	\$3,561,577
	Operating Expense	\$4,198,893	\$4,278,436	\$4,286,886	\$4,313,974	\$4,142,836	\$4,019,881	\$3,903,234	\$3,982,740	\$4,165,810	\$3,755,499	\$4,058,101	\$3,964,785	\$3,983,499	\$3,948,406
	Hospital Gain/Loss	\$165,153	(\$143,170)	\$498,944	(\$340,552)	\$1,048,300	\$64,721	\$101,273	\$430,905	\$214,009	\$85,564	\$872,439	(\$32,473)	\$180,041	\$389,092
[4]	Productivity	100.0%	99.9%	93.4%	95.4%	97.6%	97.3%	97.7%	97.3%	100.3%	98.1%	96.6%	97.8%	101.5%	100.6%

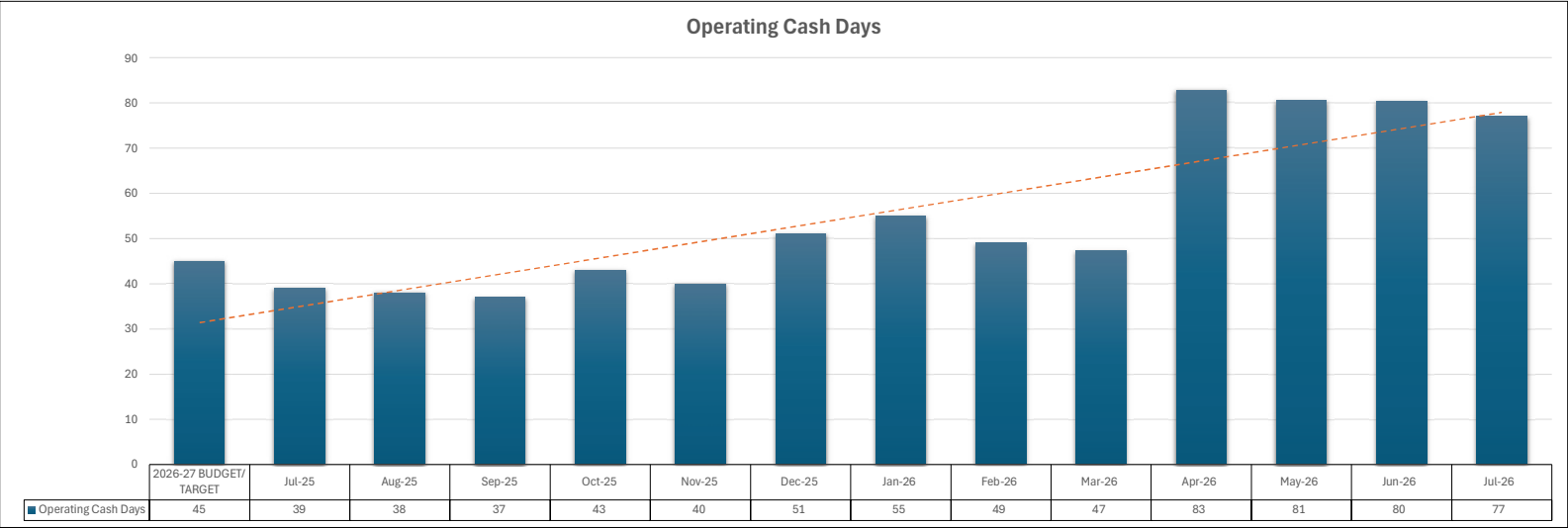
Indicators	2026-27 BUDGET/ TARGET	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	May-26	Jun-26	Jul-26
Operating Cash	\$5,968,282	\$4,715,006	\$4,703,737	\$4,542,955	\$5,260,486	\$4,956,909	\$6,337,421	\$6,675,324	\$6,155,261	\$5,914,207	\$10,658,388	\$10,389,847	\$10,685,919	\$10,252,182

[1]



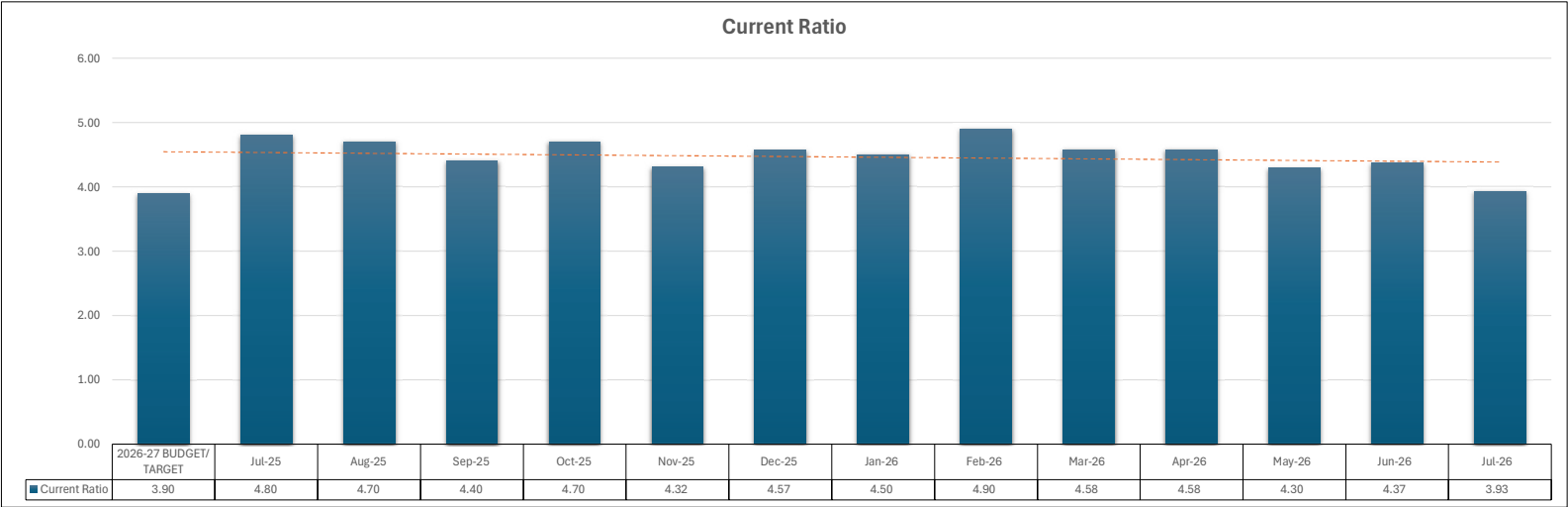
Indicators	2026-27 BUDGET/ TARGET	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	May-26	Jun-26	Jul-26
Operating Cash Days	45	39	38	37	43	40	51	55	49	47	83	81	80	77

[2]



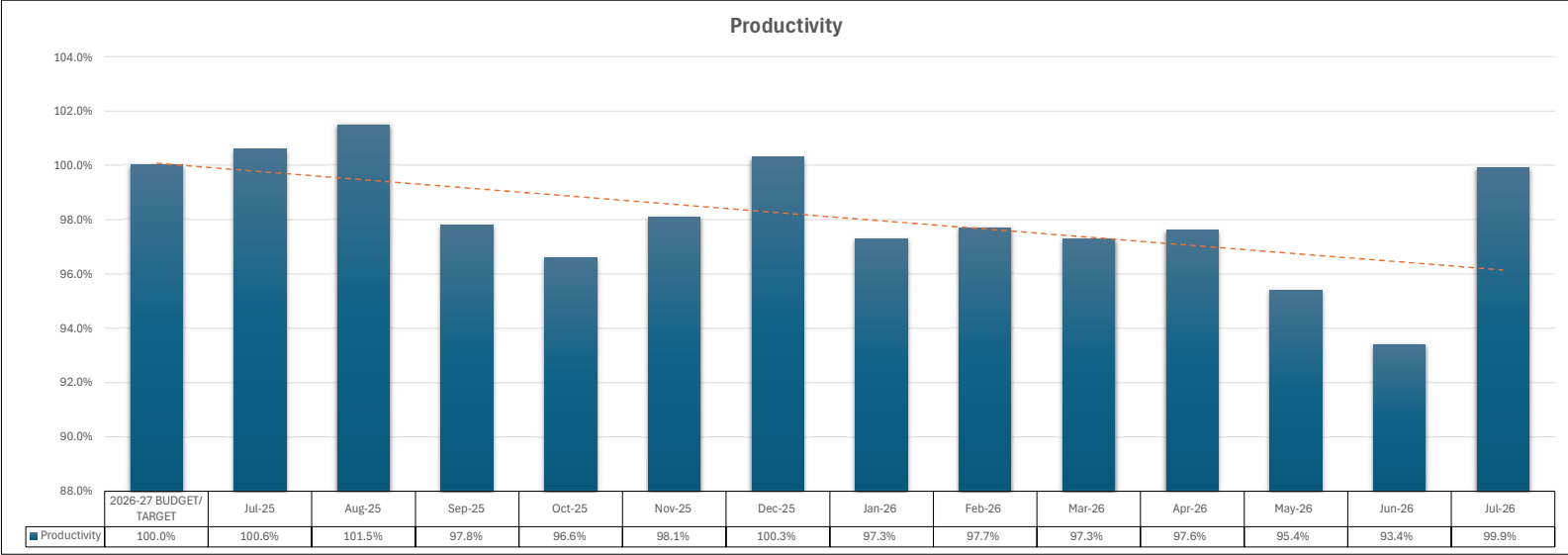
Indicators	2026-27 BUDGET/ TARGET	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	May-26	Jun-26	Jul-26
Current Ratio	3.90	4.80	4.70	4.40	4.70	4.32	4.57	4.50	4.90	4.58	4.58	4.30	4.37	3.93

[3]



Indicators	2026-27 BUDGET/ TARGET	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	May-26	Jun-26	Jul-26
Productivity	100.0%	100.6%	101.5%	97.8%	96.6%	98.1%	100.3%	97.3%	97.7%	97.3%	97.6%	95.4%	93.4%	99.9%

[4]





CEO REPORT

Board of Directors August 26, 2026

Rural Health Transformation Program (RHTP) Grant Funds:

The RHTP Year 1 Reporting Survey (Qualitative) has been completed for all LUHD Awards - including both Catalyst and Transformation grants. Most of the questions received a generic response as we have not received funding.

- **Catalyst Grant** Agreement has been finalized with OHA - LUHD currently waiting on payment details
 - Disbursement Schedule - (Based off OHA guidance and our total award amount)
 - Upon Execution of Agreement (50% of Budget Period 1) \$925,000
 - Nov. 2026 - 50% of Budget Period 2 = \$100,000
 - Feb. 2027 - 50% of Budget Period 1 = \$925,000
 - Dec. 2027 - 50% of Budget Period 2 = \$100,000**Total Disbursements \$2,050,000.00**
 - HVAC - Plant Operations have contacted 4 vendors and are in the process of getting project scope and estimates according to RHTP project plan timelines.
 - EMS Modernization - EMS is prepared to make initial purchases, waiting on confirmation of funds. (Ambulance (summer 2027), EMS Vents, Control Panels, EMS Stretcher, ED US)
- **Transformation Grant Award** - Final Budget Narratives have been submitted and approved by OHA -Scope of work has been completed.
 - Hospital awarded: 963K
 - New Xray room, update all critical care monitoring equipment to Mind Ray (ED/ICU/ACU), Virtual Server, data cloud back up, firewall, finalize upgrade of security camera system, door security ED/ACU/OR, Anesthesia EHR module, & computer workstations)
 - Dunes Family Clinic awarded: 100k
 - AI and Live Scribes
 - Exam Tables
 - LUHD project team met to determine the spend plan and hierarchy of need for items identified in budget narrative.
 - Disbursement schedule
 - Immediately 50% of funding: Hospital \$481,500 Dunes: \$50,000
 - November 25% of funding: Hospital \$240,750 Dunes: \$25,000
 - February 25% of funding: Hospital \$240,750 Dunes: \$25,000

General Surgeon Recruitment: Dr. Harriet Barrett signed letter of intent. Start date TBD.

GYN Surgeon Recruitment: Dr. John McKenna signed letter of intent. Start mid-January. Will work 2 weeks/month.

Cascade High Value Network: Clinically Integrated Network: Work continues with the formation of a clinically integrated network that will be comprised of 11 rural Oregon hospitals including Bay Area Hospital, Blue Mountain Hospital in John Day, Coquille Valley Hospital, Curry General in Gold Beach, Grande Ronde Hospital, Harney District Hospital in Burns, Lake District Hospital in Lakeview, Pioneer Memorial in Heppner, Southern Coos in Bandon, Wallowa Memorial Hospital in Enterprise, and of course our hospital. Initially, the main advantage of having this network will come from improved negotiating power with commercial payers when it comes to rates and quality incentives. Most of the operating costs of the network for the first five years is expected to be through direct grants from RHTP. We have signed the participation agreement.

Oregon Office of Rural Health (ORH) Regional Convenings:

- August 7th regional convening in Coos Bay for Region 6 which included hospitals, clinics, EMS, Behavioral Health, Fire, Trillium, Advanced Health and others. Focus was brainstorming regional challenges and ideas on regional collaboration. 8 Convenings being held across Oregon. Next year there will be four a year in each region. Funded by RHTP grant.

Cataract: Continues to be a slow ramp up. Total cases 3.

Pain Management: Has ramped up quickly. Total cases performed are 16 since June. Currently 4 clinic days a month and 2 surgical days. Currently patients are in queue for scheduling pending insurance approval. Scheduling out to October.

DEXA: project continues with weekly meetings with architects. Working on final timeline for completion.

MRI: project continues with weekly meetings with architects. Will be going out for bids early September.

New Services: Early discussions on ECHO and Sleep Studies.

Respectfully submitted,

Jennifer Green BSN, RN, RHCNOC, RHCEOC
Chief Executive Officer

NEW BUSINESS

NEW BUSINESS

LOWER UMPQUA HOSPITAL DISTRICT

BOARD ACTION REQUEST

BOARD MEETING DATE:

August 26, 2026

AGENDA ITEM SUBJECT:

Ratify the board approval via email poll for asset disposal via sale of the old Hana table accessories.

BACKGROUND:

- This was a time sensitive asset disposal sale request requiring board approval per policy A 70 – Disposal of Hospital Assets since the original asset purchase amount was over \$10,000.
- Item: old Hana Table accessories
- Method: sale; vendor buy back
- Vendor name: Didage (Hana table vendor)
- Sale amount \$20,000 (exceeded expectation of \$15,000. A second vendor offered less than \$5,000)

FISCAL IMPACT:

Asset disposal sale in the amount of \$20,000.

BOARD OPTIONS:

1. Approve this action request as presented.
2. Approve this action request with modifications.
3. Oppose this action request.

STAFF RECOMMENDATION:

- Approve this action request as presented.

MOTION:

Move to ratify the board approval via email poll for the asset disposal sale of the old Hana table accessories in the amount of \$20,000.

REQUEST TO DISPOSE OF HOSPITAL ASSETS

DEPARTMENT: <u>Surgery</u>	DATE: <u>7/30/26</u>
NAME/DESCRIPTION OF ITEM: <u>Refurbished Hana</u>	LOCATION OF ITEM: <u>Nur. Med</u>
<u>Table</u>	PROPERTY TAG # <u>4915</u>
	SERIAL # <u>301</u>
CLASSIFICATION: ☐ EQUIPMENT REASON FOR DISPOSAL ☐ OBSOLETE: NOT IN USE ☐ NOT NEEDED (SURPLUS) BEYOND REPAIR *(CHECK REASON) ☒ EXCESSIVE COST <u>to repair</u> ☐ PARTS NOT AVAILABLE ☐ DOES NOT MEET CURRENT CODE	
OR ☐ FURNITURE REASON FOR DISPOSAL ☐ NOT NEEDED, USABLE ☐ NOT NEEDED, BROKEN OR TORN ☐ OTHER	

* IF "BEYOND REPAIR," ENGINEERING CERTIFICATION

BY Joel Dubouché DATE 7/30/26

FOR PURCHASING DEPARTMENT USE ONLY

METHOD OF DISPOSITION: SALE TRADE-IN STORAGE SCRAP TRANSFER

OTHER: _____

SALE OR TRADE-IN
AMOUNT \$ 20,000.00

FOR ACCOUNTING DEPARTMENT USE ONLY

DATE PURCHASED 4/11/24 ASSET ACCOUNT # 414 DEPT. # 10,6000 Surgery
10/1/25 435 10,6000 Surgery
 ORIGINAL COST \$ 97307.00 RESERVE \$ 19254.92 BOOK VALUE \$ 78052.08

DEPARTMENT HEAD SIGNATURE

DIRECTOR, MATERIALS MANAGEMENT SIGNATURE

ADMINISTRATION SIGNATURE

BOARD OF DIRECTORS SIGNATURE

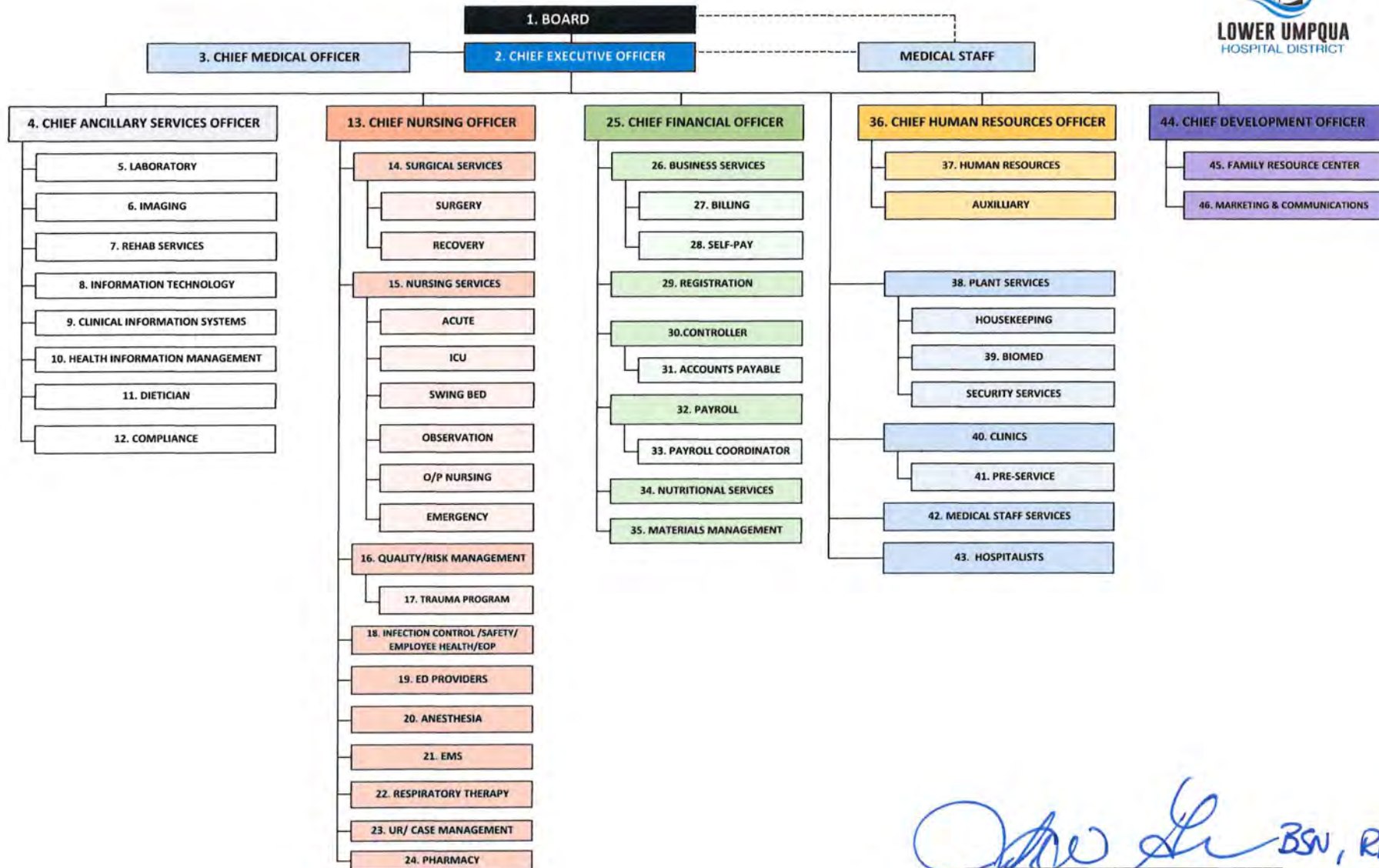
PUBLICATION DATE: _____
 DATE OF AUCTION: _____

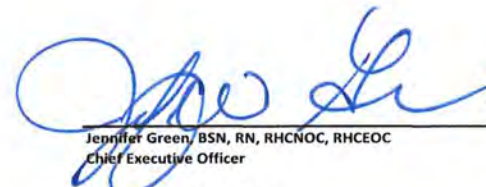
☒ Approved by email poll 8/3/2026
☒ Ratified by the board on 8/26/2026

WHITE ACCOUNTING
 PINK PURCHASING

LUH. 720

Lower Umpqua Hospital District - Organizational Chart




 BSN, RN, RHCNOC, RHCEOC
 Jennifer Green, BSN, RN, RHCNOC, RHCEOC
 Chief Executive Officer
 Updated August 17, 2026



Lower Umpqua Hospital District - Organizational Chart

#	PERSON IN ROLE	#	PERSON IN ROLE
1	Ron Kreskey, Lee Bridge, Cheryl Young, Sheri Aasen, Brenda Fraley	24	Svetlana (Lana) Melnik, Pharm.D.
2	Jennifer Green, BSN, RN, RHCNOC, RHCEOC	25	Elise Dumo, BS
3	Jason Sargent, DO	26	Brenda Sievers
4	Jen Anderson, MBA, RHIT, CPC, CFPC (See #9)	27	Nora Rush
5	Adam Whitaker, MLS(ASCP), SH, DLM	28	Brittani G./Julie H.
6	Sierra Stone, MBA, BS	29	Kristina Santos
7	Nadja Goulart, DPT, CSRP	30	Mary Chambers
-	Kristi Kauffman, MIT	31	Danielle Dougdale
8	Matt Leach (Assistant Mgr)	32	Kathy Dailey
-	Bill Tollefson	33	Julie Birch
9	Ashley House, RN	34	Shawn Hanlin
10	Jen Anderson, MBA, RHIT, CPC, CFPC (See #3)	35	Christina Alexander
11	Stephanie Shiu-DeLaRosa, MPH, RD, LD, CDCES	36	Holly Tavernier, PHR, SHRM-CP, RHCHR
12	Renae Mefferd, RN (see #16)	37	Caitlin Day
13	Julia Floyd, BSN, RN, CPHQ, RHCNOC	38	Shawn Spurgeon
14	Shannon Gutierrez, RN	-	Ron Dukovich(Asst Mgr)
15	Kristy Haun, MSN, RN	39	Jacob Dukovich
16	Tabitha Myers, BSN, RN	40	Cheri Payne, MBA, CRHCP (See #29)
17	Renae Mefferd, RN (see #12)	41	Cheri Payne, MBA, CRHCP (See #29)
18	Deanna Prater, BSN, RN, CPHQ	42	Anicia Olson
19	Derrick Oaxaca, MD	43	Agnieszka Dobiecka, MD
20	Julie Dekker-Flint, DNAP, CRNA	44	Kaley Sweet, MBA
21	Dan Tolman	45	Tammy Van Syoc
22	Brandon Stephens	46	Jessica Clark
23	Rhiannon Manicke		

Updated August 17, 2026

LOWER UMPQUA HOSPITAL DISTRICT

BOARD ACTION REQUEST

BOARD MEETING DATE:

August 26, 2026

AGENDA ITEM SUBJECT:

Update Medical Staff Bylaws

BACKGROUND:

- 1) The recommended bylaws revisions extend the reappointment period from two years to three years to improve efficiency and align Medical Staff credentialing processes with current operational practices. Continuous monitoring mechanisms, including ongoing professional practice evaluation (OPPE), quality review and clinician performance assessments provide regular oversight of clinical competency throughout the appointment period. As a result, extending the reappointment cycle will not diminish the organization's ability to evaluate clinician performance or maintain patient safety standards.
- 2) These changes were approved by Medical Staff on 8/21/2026.

CHANGES:

- 1.) Update the Medical Staff Bylaws – Page 3, Section 3.3-2, Line 2
Modify verbiage as noted:
"Reappointments shall be for a period of ~~two~~ three years."
- 2.) Update the Medical Staff Bylaws – Page 43, Section 15.8, Line 2
Modify verbiage as noted:
"Reappointments for members in this category will be evaluated simultaneously with sponsoring physician at the completion of the ~~two-year~~ three-year reappointment period."

FISCAL IMPACT:

No fiscal impact

BOARD OPTIONS:

1. Approve this action request as presented.
2. Approve this action request with modifications.
3. Oppose this action request.

STAFF RECOMMENDATION:

- Approve this action request as presented.

MOTION:

Move to approve the Medical Staff Bylaws updates as presented.

Lower Umpqua Hospital District Medical Staff Bylaws

agreement' must be kept on file at the Physician Assistant's primary location of practice and made available to the Oregon Medical Board upon request.

3.3 CONDITIONS AND DURATION OF APPOINTMENT

- 3.3-1 Initial appointments and reappointments to the Medical Staff shall be made by the governing body. The governing body shall act on appointments, reappointments or revocation of appointment only after there has been a recommendation from the Medical Staff as provided in these bylaws; provided that in the event of a delay in excess of ninety (90) days on the part of the medical staff, the Joint Conference Committee shall review and make recommendations to the governing body within thirty (30) days. The governing body may act without recommendations on the basis of documented evidence of the applicant's or staff member's professional and ethical qualifications obtained from reliable sources other than the Medical Staff.
- 3.3-2 Initial appointments shall be for a period extending to the end of the current medical staff year. Reappointments shall be for a period of ~~two~~ **three** years. For the purposes of these bylaws, the medical staff year commences on the first day of February and ends on the last day of January of each year.
- 3.3-3 Appointments to the Medical Staff shall confer on the appointee only such clinical privileges as have been granted by the governing body, in accordance with these bylaws.
- 3.3-4 Every application for staff appointment shall be signed by the applicant and shall contain the applicant's specific acknowledgment of every medical staff member's obligation to provide continuous care and supervision of their patients, to abide by the Medical Staff Bylaws, rules and regulations, to accept committee assignments, to accept consultation assignments, and to participate in staffing the emergency service care and other special care units, as applicable.

3.4 LEAVE OF ABSENCE

- 3.4-1 A staff member may be granted a leave of absence for academic, health, family/personal, non-health related reasons. The member must apply in writing to the Medical Executive Committee and be approved by the Medical Executive Committee and the Governing Body. A leave of absence shall not exceed one (1) year. At the end of a leave of absence, the staff member shall return to the same staff category and with the same admitting and clinical privileges that existed upon their departure. However, upon granting such leave, the Medical Executive Committee or the Governing Body may reserve the right to review the member's admitting and clinical privileges and physical and health status before reinstatement and the right to modify the membership and privileges as appropriate. Any modification that is adverse to the member shall be subject to the right of hearing and appeal.

Lower Umpqua Hospital District Medical Staff Bylaws

To obtain and retain Allied Health practicing privileges the Allied Health Professional shall:

15.7-1 Specifically delineate all privileges requested.

15.7-2 Provide specified patient care services to the extent established by the Medical Staff, but not beyond the scope of their license, certificate or other legal credentials. The Medical Staff may require services be rendered under the supervision or direction of a physician member of the Medical Staff. If so, a supervisory agreement, signed by the Allied Health professional and supervising physician, is to be documented in the credentials file.

15.7-3 Write orders to the extent established by the Medical Staff, but not beyond the scope of their license, certificate or other legal credentials. If Allied Health professional is sponsored, these orders will be countersigned by the appropriate sponsoring physician or practice associates.

15.7-4 Not be permitted to admit patients to the hospital.

15.8 REAPPOINTMENT

Reappointment for members in this category will be evaluated simultaneously with sponsoring physician at the completion of the ~~two-year~~ **three-year** reappointment period.

15.9 TERMINATION/SUSPENSION

The hospital retains the right either through the administrator or upon recommendation of the credentials committee to suspend or terminate any or all of the privileges, prerogatives or functions of any category of Allied Health Professionals without recourse on the part of such person or others to the hearing procedures of these bylaws.

15.9-1 Indications for termination or suspension shall include:

- a) Revocation of license, certificate.
- b) Non-compliance with Bylaws, Rules and Regulations.
- c) Exercise of privileges outside the scope of those granted.
- d) Failure to provide treatment or services of the generally recognized professional level or quality consistent with the standards of medical practice at Lower Umpqua Hospital.
- e) Loss of sponsor through loss of employment and/or modification of sponsor's privileges.

15.10 RESPONSIBILITIES

LOWER UMPQUA HOSPITAL DISTRICT

BOARD ACTION REQUEST

BOARD MEETING DATE:

August 26, 2026

AGENDA ITEM SUBJECT:

Capital request: HVAC project – roof mounted exhaust fan for ACU room 103 and in-line booster for Blood Draw room.

BACKGROUND:

This HVAC project will restore appropriate pressure and air changes in each stated space and ensure we attain regulatory compliance.

FISCAL IMPACT:

Total project cost is \$34,280.

BOARD OPTIONS:

1. Approve this action request as presented.
2. Approve this action request with modifications.
3. Oppose this action request.

STAFF RECOMMENDATION:

- Approve this action request as presented.

MOTION:

Move to approve the capital request for this HVAC project for \$34,280 as presented.

**LOWER UMPQUA HOSPITAL DISTRICT
A52 - CAPITAL REQUEST FORM**

GENERAL INFORMATION

Requesting Department:	Plant Operations		
Requested By:	Shawn Spurgeon		
Description of Item:	Roof mounted exhaust fan (103) and an inline booster fan (Blood Draw)		
Explanation of Need: (If Urgent or Emergent, explain why here as well):	Room 103 is supposed to be a negative pressure isolation room. With 12 air exchanges an hour we only had 3.8 an hour. The room measured positive and is supposed to be negative pressure. Blood Draw is supposed to have 6 air exchanges an hour and failed with 1.4 air exchanges an hour. Blood Draw is supposed to be positive pressure and is negative.		
Check if Urgent / Emergent:	☒ X		
Budgeted Item?	☐ Yes	☐ No	Budgeted Amount:
If not budgeted, suggest budgeted item(s) you are willing to substitute (including cost):			

ACQUISITION PRICING

Source of Price:
Check One of these three boxes:

☐	Group Purchasing Contract.	Total Price:
☒	Sole Source Pricing: Check if the items is only available from one or two vendors.	Total Price: \$ 29,780
☐	Three or more bids obtained. This is <u>required</u> if neither of the two boxes above are selected. Complete the information requested below.	

List all bids obtained here and attach all to this form:

Bids must show all costs to get the equipment here, get it installed and get it up and running. If training is required, enter the estimated cost on Page 2.

Vendor Name	Quantity	Total Bid Amount	Choice*
Alliant Systems		\$29,780	1st
			2nd
			3rd

***Note: Low bid is NOT required, however, justification for not choosing low bid must be entered here:**
 Alliant Systems installed our big unit that does cooling for 1997 addition and AH12 the unit that heats and cools surgery storage and the old gift shop. They also installed the negative pressure fan in ED 4. When they leave everything works like they said. The only problem with using Alliant Systems is they are union and always cost more than every other HVAC company.

ADDED OPERATING COSTS

Training Costs:	Total Cost:	N/A
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ADDED OPERATING COSTS (Continued)

New Staff Required:	Cost and FTE per Year:	FTE:	Cost per Year:	N/A
Incremental increase in Supply Costs:				
*If this item is replacing an existing item, enter the approximate annual supplies cost here: \$			Cost per Year:	N/A
*New Service Agreements:				
*If this item is replacing an existing item with a service agreement, show the annual cost of the old service agreement here: \$			Cost per Year:	N/A

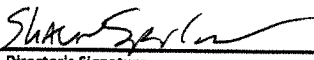
REVIEWS AND APPROVALS

PLANT DEPARTMENT REVIEW:

Comments:
\$1500.00 Rich Rayburn roofing repairs. \$3000.00 Electrician

Estimated Additional ONE TIME Costs (if any): \$4,500

Estimated Additional ANNUAL Costs (if any):


Director's Signature

8-21-2026
Date

IT DEPARTMENT REVIEW:

Comments: NO I.T Needs associated

Estimated Additional ONE TIME Costs (if any):

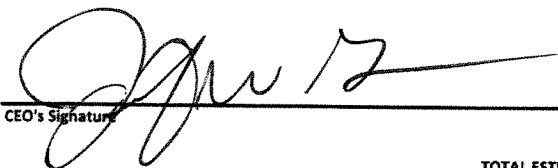
Estimated Additional ANNUAL Costs (if any):


Director's Signature

8/21/2026
Date

ADMIN TEAM REVIEW:

Comments:


CEO's Signature

Capital Cost: \$34,280
Training: N/A
Net Annual Costs: #VALUE!

8/24/26
Date

TOTAL ESTIMATED COST (Approved by Admin Team): \$34,280

BOARD APPROVAL (If Required - Current threshold is \$25,000):

Live Meeting: ☒

or

Telephone Poll: ☐

AMOUNT APPROVED (Approved by Board): \$34,280.00

August 26, 2026
Date



ENGINEERING / CONSTRUCTION / SERVICE

July 23, 2026

Ronald Dukovich
Lower Umpqua Hospital
600 Ranch Rd
Reedsport OR 97467

Subject: Isolation and Blood Draw Room

Proposal No. 26-1058

Dear Ronald,

Alliant Systems is pleased to submit pricing for the project referenced above. The proposed scope of work below (the "Work") is based on our recently completed site investigation and engineering study. We propose the installation of roof mounted exhaust fan for the isolation room and inline fan for the blood-draw room.

Base Inclusions:

- Provide mechanical permit.
- Provide Structural engineering for new isolation fan.
- Order and receive equipment and materials.
- Provide project management, supervision, and labor.

Blood draw room Inclusions:

- Install inline booster fan and rigid downstream duct to provide necessary airflow.
- Perform pre/post balance at door from blood draw to adjacent lab to ensure pressure relationship remains consistent.

Isolation room Inclusions:

- Install (1) roof mounted exhaust fan w/ducting to two locations.
- Provide (1) new ceiling exhaust grille directly over patient head with new ceiling exhaust grille required for FGI room requirements.
- Rebalance (1) existing low wall grille (30"x3")
- Provide new visual pressure monitoring device (Ball-in-Wall) to be installed in wall adjacent to room entry.
- Balance supply air to increase airflow as required.
- Adjust exhaust airflow at variable speed roof fan to achieve negative room pressure.
- Pre/Post balance to confirm that the space pressure relationships remain consistent with FGI requirements.



Proposal No. 26-1058

Page No. 2

Exclusions:

- Premium pay for after hours and weekend labor.
- Power wiring and upgrades.
- Low voltage electrical.
- Roofing and roof penetrations.
- Fire, life and safety.
- Structural upgrades.
- Cutting, patching and painting.
- Testing and removal of hazardous materials.
- Existing conditions.
- Repairs to existing equipment that is intended to remain.

Project Price..... \$29,780

Payment Terms: Net 30 days.

Pricing valid for 30-days.

Longest lead time item 5-7 weeks

Above price carries an allowance of \$1,200 for structural engineering.

We appreciate the opportunity to assist you with this project. Please do not hesitate to contact me if you have any questions or concerns regarding this proposal. See below for contact information.

Regards,

A handwritten signature in black ink, appearing to read "Matt Cooper", with a long horizontal flourish extending to the right.

Matt Cooper
Project Manager
Alliant Systems
m.cooper@alliant-systems.com
541.903.2000

To accept this proposal, including the Alliant Systems' Standard Terms and Conditions, please sign and date below.

_____ (signature)

Customer Name:

Title:

Date:

STANDARD TERMS AND CONDITIONS

1. **AGREEMENT.** The agreement between Alliant Systems and Customer consists of the proposal, these Standard Terms and Conditions, and all mutually agreed change orders (the "Agreement").
2. **ACCESS & HOURS:** Alliant Systems will give Customer advanced notice of the anticipated starting date for the Work. Customer shall allow Alliant Systems to enter the premises and to start and stop equipment as mutually scheduled. The Work will be performed during Alliant Systems' normal working hours (7:00 AM to 4:30 PM), unless otherwise specifically agreed in writing advance. All work directed outside of normal working hours will be billed at premium rates.
3. **PAYMENT.** Customer will pay Alliant Systems within 30 days of invoice. Customer agrees that if payment is not made within 30 days, a late payment fee will be added to all past due invoices at the lesser of 1% per month (12% per annum) on the outstanding amount, or the maximum amount allowed by law. Customer agrees to pay all reasonable collection costs, court costs, attorneys' fees, and other expenses incurred by Alliant Systems in the collection of any sums due under the Agreement, whether or not legal action is commenced ("Collection Costs").
4. **DEFAULT.** If payment is not made within 60 days of invoice, or Customer breaches any other term(s) of the Agreement, Alliant Systems may stop all work under the Agreement and/or terminate the Agreement, and Customer will remain liable for the reasonable value of the work performed along with all Collection Costs. This shall not constitute a sole remedy or an election of remedies; rather, Alliant Systems reserves all other remedies available at law or in equity.
5. **CHANGE ORDERS.** Customer may, without invalidating the Agreement, request in writing, extra work or make changes by altering, adding to, or deducting from the Work, and the price and schedule shall be adjusted as agreed in advance in writing or billed at Alliant Systems' then-current rates.
6. **TAXES.** With the exception of state and local sales tax, and import tariffs and duties, Alliant Systems will be responsible for and pay all U.S. federal, state, and municipal taxes assessed against it in relation to the Work.
7. **SOFTWARE.** Customer agrees to comply with all licensing terms applicable to the software required or procured by Alliant Systems on Customer's behalf as part of the Work (the "License"). Customer agrees to sublicense the License to Alliant Systems to the extent allowable pursuant to the terms of the License. Customer further agrees to defend, indemnify, and hold harmless Alliant Systems, its members, agents, and employees from and against all actual or alleged violation of the License.
8. **HAZARDOUS MATERIALS.** Alliant Systems' responsibility under this agreement does not include the identification, removal, or abatement of asbestos or other hazardous substances. In the event such products or substances are encountered, Alliant Systems' obligation shall be limited to informing Customer of the possible existence of such materials. In accordance with OSHA Hazard Communication Standard Regulations, Customer shall provide Alliant Systems all relevant Safety Data Sheets.
9. **LIMITED WARRANTY.** Alliant Systems warrants the Work against defects in workmanship and material for a period of 1 year from date of installation. In case of a defect, Alliant Systems' liability shall be limited solely to repair or replacement, at Alliant Systems' option. Alliant Systems has not given any other expressed or implied warranty, including any implied warranty of merchantability or fitness for a particular purpose. This warranty is void if a) the system is not properly operated and maintained by Customer in accordance with manufacturer's recommendations; b) the defect or failure is caused or contributed to, by accident, alteration, or abuse by Customer or others; or c) Alliant Systems terminates the Agreement due to a default by Customer.
10. **INDEMNITY.** To the extent permitted by law, each party shall indemnify and hold harmless the other party, its agents and employees from and against all loss, damage, expense, liability, or claims of third parties (including, but not limited to, attorney's fees) to the extent arising out or resulting from the willful, fraudulent, or negligent act or omission of the indemnifying party or anyone for whose acts the indemnifying party may be liable.
11. **LIMITATION OF LIABILITY.** Alliant Systems is not responsible for loss, damage, or increase in price caused by unavailability of equipment, components, or material for whatever reason, including forces of nature, inaccessibility to premises, negligence by Customer or others, inadequate system design, vandalism, tariffs, or other causes outside Alliant Systems' reasonable control. Alliant Systems is not required to move or modify in any way the building structure or any part thereof in order to carry out the Work, unless otherwise specifically agreed in writing advance. Neither party shall be responsible, under any legal theory, for loss of profit or use, or any special, indirect, or consequential damages relating to or arising from the Work or the Agreement.
12. **INSURANCE.** Alliant Systems shall procure, pay for, and continuously maintain insurance policies during the period the Agreement as follows:
 - Commercial General Liability Insurance, including completed operations coverage, with minimum coverage of:
 - o \$1,000,000 per Occurrence;
 - o \$2,000,000 General Aggregate; and
 - o \$2,000,000 Products and Completed Operations Aggregate
 - Automobile Liability Insurance, including owned, leased, hired, and non-owned automobiles, with a combined single limit of not less than \$1,000,000 per Occurrence; and
 - Workers' Compensation Insurance for all persons employed in the Work or on the project in such form and amount as may be required by law.
13. **DISPUTE RESOLUTION.** Both parties shall negotiate in good faith to resolve any dispute arising out of or relating to the Agreement without litigation. If the parties are unable to resolve such a dispute by mutually agreement, the dispute shall be resolved by binding arbitration in Portland, Oregon according to the Procedural Rules for the Arbitration Services of Portland, Inc. The Agreement will be governed by the laws of the State of Oregon, and the arbitration provision shall be governed and construed in accordance with the Federal Arbitration Act. Any legal action regarding the Agreement must commence within 1 year after the completion of the Work.
14. **ATTORNEY FEES.** If either party must commence legal action relating to the Work or enforcement of the Agreement, the prevailing party shall be awarded its attorneys' fees and costs incurred in such action, including expert witness and consultant fees. The parties agree that the arbitrator shall have authority to award such fees and costs.
15. **SEVERABILITY AND WAIVER.** The partial or complete invalidity of any one or more provisions of the Agreement shall not affect the validity or continuing force and effect of any other provision. The failure of either party hereto to insist, in any one or more instances, upon the performance of any of the terms, covenants or conditions of the Agreement, or to exercise any right herein, shall not be construed as a waiver or relinquishment of such term, covenant, condition or right as respects further performance.
16. **RELATIONSHIP.** The relationship between the parties is that of independent contractors. If the Work requires Alliant Systems to procure software on behalf of Customer, Customer hereby appoints Alliant Systems as its agent for the sole and limited purpose of procuring and utilizing all such software, including accepting all licensing terms applicable to such software, on behalf of the Customer.
17. **ELECTRONIC SIGNATURE.** The Agreement and any component thereof may be executed in counterparts, and may be signed and/or transmitted through electronic means. Documents so signed or transmitted shall be deemed originals for all purposes.



Lower Umpqua Hospital 2025 OAR Certification

NEI Job #: 25P-0733

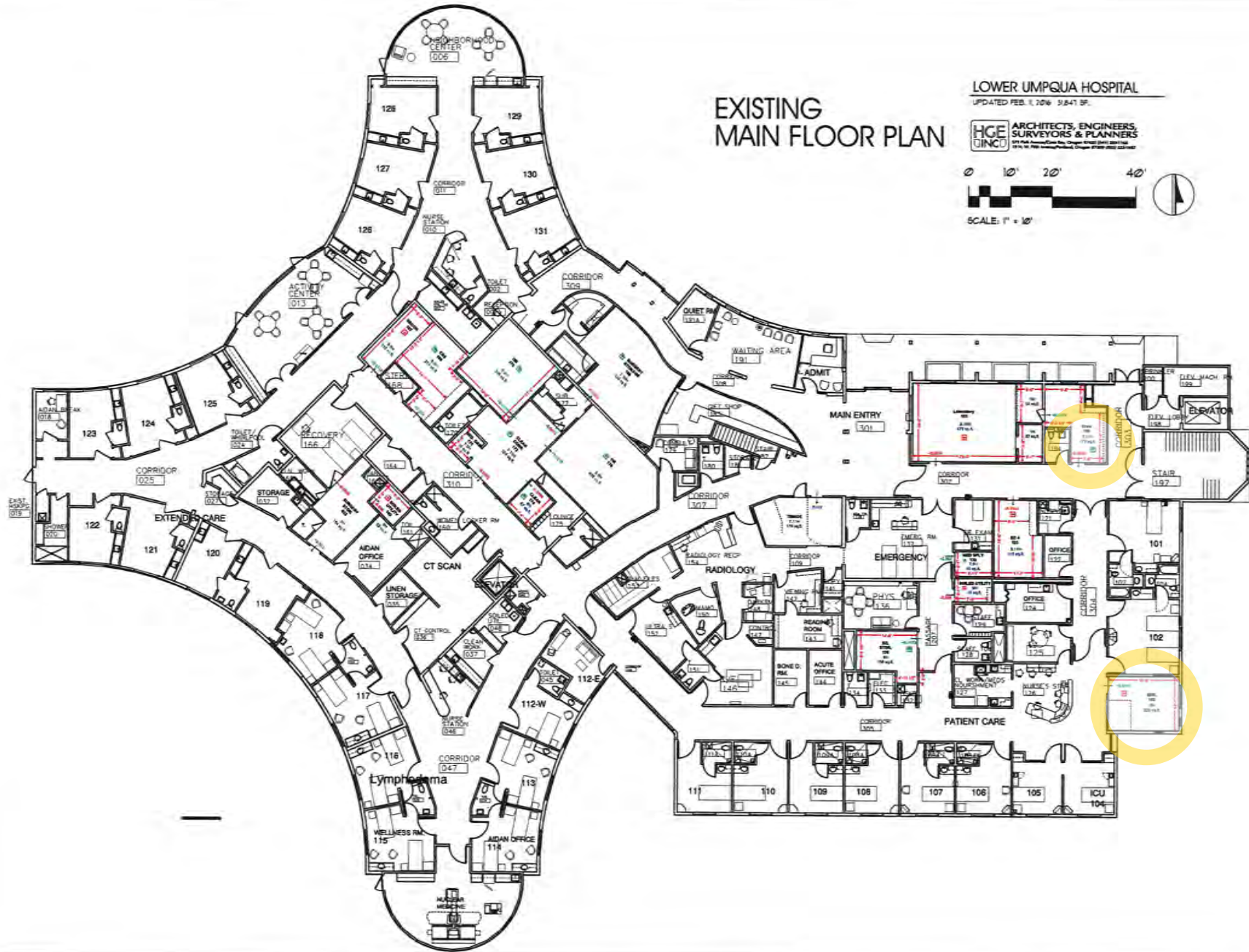
Date: 10/17/2025

Contact: David Gatlin (503)956-0165

SPACE SERVED	DESIGN PRESSURES	ROOM CHARACTERISTICS			DESIGN AIR CHANGES	MEASURED/ AS ADJUSTED AIRFLOWS (CFM)			AIR CHANGES/ CURRENT	PASS/FAIL	ACH PREVIOUS CERT	ROOM PRESSURE
	ROOM PRESSURE DESIGN	ROOM AREA	CEILING HEIGHT	ROOM VOLUME FT ³		TOTAL SUPPLY	TOTAL EXHAUST/ RETURN	DIFF				
Pharm 104	Positive	467	7.8	3642	4	319	505	-186	5.3	PASS	NA	0.0157
Ante Room 104A	Positive	52	7.8	405	12	283	546	-263	41.9	PASS	NA	0.0347
Clean Room 108	Negative	52	7.6	395	12	359	450	-91	68.4	PASS	NA	-0.0856
Laboratory 193	Negative	577	9.0	5193	6	304	1534	-1230	17.7	PASS	NA	-0.0574
Draw 195	Positive	173	8.0	2076	6	49	0	49	1.4	FAIL	NA	-0.0505
ED 4 123	Negative	185	10.0	1850	10	173	312	-139	10.1	PASS	NA	-0.015
Isol. 103A	Negative	225	9.00	2025	12	199	127	72	3.8	FAIL	NA	0.0063
EQ Storage 135	Positive	158	9.0	1422	4	244	162	82	10.3	PASS	NA	0.0033
Triage	Positive	170	8.0	1360	2	187	312	-125	8.3	PASS	NA	0.007
Med Gas 171		38	7.50	285	8	39	0	39	0.0	FAIL	NA	-0.003
Clean Corridor 172	Positive	48	9.00	432	6	74	348	-274	10.3	PASS	NA	-0.006
OR 176	Positive	435	8.50	3698	20	1245	1850	-605	20.2	PASS	NA	0.021
OR 178	Positive	304	9.50	2888	20	720	532	188	15.0	FAIL	NA	0.0556
Surgery Storage 186	Positive	330	8.0	2640	4	244	482	-238	5.5	PASS	NA	-0.0055
Decon 167	Negative	112	9.5	1066	10	220	0	220	0.0	FAIL	NA	0.0112
CSS 169	Positive	211	9.5	2012	4	168	163	5	5.0	PASS	NA	0.0023
Soiled Utility 162	Negative	52	8.0	416	10	129	74	55	10.7	PASS	NA	-0.006
Clean Utility 174	Positive	67	8.0	536	2	0	40	-40	0.0	FAIL	NA	-0.0164

EXISTING MAIN FLOOR PLAN

LOWER UMPQUA HOSPITAL
UPDATED FEB. 1, 2016 51,841 SF.


**ARCHITECTS, ENGINEERS,
SURVEYORS & PLANNERS**
 571 NW Avenue/Cole Rd., Oregon 97001 (503) 284-1142
 1214 W. 7th Avenue/Portland, Oregon 97209 (503) 223-1447



Lighthouse Electrical Contractors, Inc. CCB# 206039
1339 Rhododendron Drive, Florence, Oregon 97439
(541) 991-7015

BILL TO

Lower Umpqua Hospital
600 Ranch Road
Reedsport, OR 97467 USA

ESTIMATE
25924125

ESTIMATE DATE
Aug 19, 2026

JOB ADDRESS

Lower Umpqua Hospital
600 Ranch Road
Reedsport, OR 97467 USA

Job:

SERVICE	DESCRIPTION	QTY	PRICE	TOTAL
Bid	Electrical updates to ventilation circuitry. To include: - Install (1) 15 amp, 120 volt circuitry, from panel R to feed new vent fan, in predetermined location. - Install (1) 15 amp, 120 volt circuit to feed (1) rooftop exhaust fan, in predetermined location. - Permit ***Surface mounted conduit to be used where applicable.*** ***Units to be in place before start of job.***	1.00	\$1,997.77	\$1,997.77
Bid	*OPTION* - Install new rooftop GFCI receptacle, if one does not exist within 25' of new rooftop exhaust fan. \$395	1.00	\$0.00	\$0.00
BIDEX	Bid Exceptions *All additional work to be done on "Time and Material" basis, or by bid, after written change orders have been signed. *All sheet rock, siding, roofing, plumbing, mechanical, ventilation, painting, patching, etc... repairs to be done by others at Owner's expense. *All safety and code violations found to prevent completion of estimate, to be repaired at "T&M" rates.	1.00	\$0.00	\$0.00

- *All utility fees to be paid for by others.
- *Existing conductors, panels and controls to be utilized, unless specifically mentioned above.
- *Trenching and backfill to be done by others.
- *All appliances and their applicable cords to be Owner provided.
- *Installation of appliances to be done by others.
- *All conduit to be installed "Surface mount", unless specifically mentioned above.
- *All surface mount lights and their applicable lamps to be Owner provided.
- *All HVAC equipment and installation of, to be provided by others.
- *All septic equipment and installation of, to be provided by others.
- *All underground/site utilities not included.
- *White Decora trim, unless specifically mentioned in writing in bid.
- *Any underground conduits, conductors, cables, piping, tanks, etc. found or damaged during excavation to be repaired by others at additional cost to owner.
- *Excludes cutting, coring, removal, potholing and disposal of asphalt and concrete.
- *Excludes grouting and patching of concrete surfaces.
- *Excludes temporary services including electrical for construction and project trailers, trench plating, traffic control if necessary and job sit security.
- *Excludes importing and exporting of soils and fill materials for electrical duct banks unless otherwise noted.
- *Excludes process piping, valves, stilling wells, installation of in-line instruments, welding, cathodic protection and miscellaneous mechanical work.
- *Excludes landscape and sprinkler repair, surveying, Telemetry Cable and field painting.
- *Excludes furnishing electrical and/or instrumentation/control equipment identified to be provided with packaged systems.
- *Excludes jacking and/or boring unless noted otherwise.
- *Engineering and/or plan review is not included.

SUB-TOTAL	\$1,997.77
TAX 0%	\$0.00
TOTAL	\$1,997.77

Thank you for choosing Lighthouse Electrical Contractors, Inc.

CUSTOMER AUTHORIZATION

THIS IS AN ESTIMATE, NOT A CONTRACT FOR SERVICES. The summary above is furnished by Lighthouse Electrical Contractors, Inc. as a good faith estimate of work to be performed at the location described above and is based on our evaluation and does not include material price increases or additional labor and materials which may be required should unforeseen problems arise after the work has started. I understand that the final cost of the work may differ from the estimate, perhaps materially. THIS IS NOT A GUARANTEE OF THE FINAL PRICE OF WORK TO BE PERFORMED. I agree and authorize the work as summarized on these estimated terms, and I agree to pay the full amount for all work performed.

Sign here _____

Date _____

LOWER UMPQUA HOSPITAL DISTRICT

BOARD ACTION REQUEST

BOARD MEETING DATE:

August 26, 2026

AGENDA ITEM SUBJECT:

Acute Care/ED – Mindray Monitors

BACKGROUND:

The existing Fukuda Denshi Monitors are past end of life and/or non-operational. We currently do not admit ICU patients due to lack of monitoring capability. This project is included in the approved RHTP Transformation grant.

FISCAL IMPACT:

Total capital cost of \$177,928 and training cost \$4,363 will be covered by the RHTP Transformation grant.

BOARD OPTIONS:

1. Approve this action request as presented.
2. Approve this action request with modifications.
3. Oppose this action request.

STAFF RECOMMENDATION:

- Approve this action request as presented.

MOTION:

Move to approve as presented the capital request for Acute care/ED Mindray Monitors in the amount of \$177,928 which will be covered by the RHTP Transformation grant.

**LOWER UMPQUA HOSPITAL DISTRICT
A52 - CAPITAL REQUEST FORM**

GENERAL INFORMATION

Requesting Department:	Acute Care / ED		
Requested By:	Nurse Manager Kristy Haun		
Description of Item:	Mindray Monitors for ICU and ED rooms (4 monitors), Remote Telemetry (10 tele boxes), Central Viewing Station in ACU, eGateway software for uploading of vitals signs to EMR.		
Explanation of Need: <i>(If Urgent or Emergent. explain why here as well):</i>	We currently have 1 Fukuda Denshi Monitor in ED Bed 2 that is beyond end of life and no longer supported. Our other two Fukuda Denshi monitors in both ICU rooms are no longer operational. Currently not able to admit ICU patients due to lack of monitoring capabilities. Our critical care monitoring system needs updated to also include the eGateway software to allow vital signs to be directly uploaded into the EMR. This provides more accuracy of data entry and gives time back to the staff to care for patient at the bedside.		
Check if Urgent / Emergent:	☒		
Budgeted Item?	☐ Yes ☒ No	<i>RHTP grant</i> Budgeted Amount:	\$177,928
If not budgeted, suggest budgeted item(s) you are willing to substitute (including cost):	**Original Quote of \$177,139 did not include estimate for freight of \$789. Total with Freight is listed above.		

ACQUISITION PRICING

Source of Price:
Check One of these three boxes:

☐	Group Purchasing Contract.	Total Price:	
☒	Sole Source Pricing: Check if the items is only available from one or two vendors.	Total Price:	\$177,928
☐	Three or more bids obtained. This is <u>required</u> if neither of the two boxes above are selected. Complete the information requested below.		

List all bids obtained here and attach all to this form:

Bids must show all costs to get the equipment here, get it installed and get it up and running. If training is required, enter the estimated cost on Page 2.

Vendor Name	Quantity	Total Bid Amount	Choice*
Mindray		177,928	1st
			2nd
			3rd

***Note: Low bid is NOT required, however, justification for not choosing low bid must be entered here:**

ADDED OPERATING COSTS

Training Costs:	Total Cost:	\$4,363
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ADDED OPERATING COSTS (Continued)

New Staff Required: Cost and FTE per Year: FTE: Cost per Year:

Incremental increase in Supply Costs: Cost per Year:

*If this item is replacing an existing item, enter the approximate annual supplies cost here: \$

*New Service Agreements: Cost per Year:

*If this item is replacing an existing item with a service agreement, show the annual cost of the old service agreement here: \$

REVIEWS AND APPROVALS

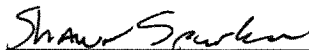
PLANT DEPARTMENT REVIEW:

Comments:

N/A

Estimated Additional ONE TIME Costs (if any):

Estimated Additional ANNUAL Costs (if any):


Director's Signature

8/25/2026

Date

IT DEPARTMENT REVIEW:

Comments:

Network & cabling may not be included in this cost - minimal cabling needs

Estimated Additional ONE TIME Costs (if any):

Estimated Additional ANNUAL Costs (if any):


Director's Signature

8/25/2026

Date

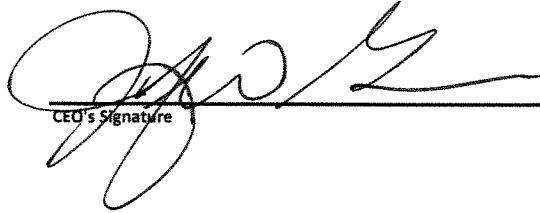
ADMIN TEAM REVIEW:

Comments:

Capital Cost: \$177,928

Training: \$4,363

Net Annual Costs: \$0


CEO's Signature

8/25/26

Date

TOTAL ESTIMATED COST (Approved by Admin Team): \$177,928

BOARD APPROVAL (If Required - Current threshold is \$25,000):

Live Meeting: ☒

or

Telephone Poll: ☐

AMOUNT APPROVED (Approved by Board):

\$177,928.00

\$4,363.00

August 26, 2026

Date

capital training

Biomed: Just Definit

PROPOSAL FOR:
LOWER UMPQUA HOSPITAL

PREPARED BY:

Carlos Nuno

May 8, 2026



Proposal Summary

Proposal Date: May 8, 2026
 Proposal Number: Q-191527
 Proposal Exp. Date: Dec 31, 2026
 Sales Rep: Carlos Nuno
 Proposal For: LOWER UMPQUA HOSPITAL

Mindray DS USA, Inc.
 800 MacArthur Blvd.
 Mahwah, NJ 07430
 Tel: 201-995-8000
 Fax: 800.266.9624

Contact:
 Title:
 Phone:
 Email:

Total Price By Department

ED Expansion N1's w/N12's

Department Name	List Price	Departmental Discount	Net Price
ED Expansion N1's w/N12's	USD 44,306.00	USD -19,240.52	USD 25,065.48
ED Expansion N1's w/N12's TOTAL:			USD 25,065.48

eGateway

Department Name	List Price	Departmental Discount	Net Price
eGateway	USD 37,157.00	USD -6,873.55	USD 30,283.45
eGateway TOTAL:			USD 30,283.45

DMS EXPANSION

Department Name	List Price	Departmental Discount	Net Price
DMS Expansion	USD 54,575.02	USD -22,383.25	USD 32,191.77
DMS EXPANSION TOTAL:			USD 32,191.77

Workstation Expansion

Department Name	List Price	Departmental Discount	Net Price
Workstation Expansion	USD 5,200.00	USD -4,882.00	USD 318.00
Workstation Expansion TOTAL:			USD 318.00

Software Upgrades Existing 4 N1's/4 N12's

Department Name	List Price	Departmental Discount	Net Price
Software Upgrades Existing 4 N1's/4 N12's	USD 7,180.00	USD -1,857.00	USD 5,323.00
Software Upgrades Existing 4 N1's/4 N12's TOTAL:			USD 5,323.00

Clinical Education

Department Name	List Price	Departmental Discount	Net Price
Clinical Education	USD 5,133.08	USD -769.97	USD 4,363.11
Clinical Education TOTAL:			USD 4,363.11

Acute Care N1 wN12's x 2

Department Name	List Price	Departmental Discount	Net Price
Acute Care N1 wN12's x 2	USD 44,306.00	USD -19,240.52	USD 25,065.48
Acute Care N1 wN12's x 2 TOTAL:			USD 25,065.48

Telemetry TM80's x 10

Department Name	List Price	Departmental Discount	Net Price
Telemetry TM80's x 10	USD 70,920.00	USD -30,680.60	USD 40,239.40
Telemetry TM80's x 10 TOTAL:			USD 40,239.40

Acute/Tele Workstation

Department Name	List Price	Departmental Discount	Net Price
Acute/Tele Workstation	USD 22,331.00	USD -8,041.85	USD 14,289.15
Acute/Tele Workstation TOTAL:			USD 14,289.15

TOTAL: USD 177,138.84

To:
 LOWER UMPQUA HOSPITAL
 600 RANCH ROAD
 REEDSPORT, OR 97467

Sales Representative: Carlos Nuno
Quote Number: Q-191527
Proposal Date: May 8, 2026

Phone:
E-mail: c.nuno@mindray.com

Affiliation: VHPC

ED Expansion N1's w/N12's

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
1	121-001569-00	N1 Monitor with Masimo SET® SpO2, ST/ Arrhythmia analysis, 3/5/6-lead ECG, NIBP, two invasives, dual temperature, integrated battery, 2.4/5GHz wireless enabled Multiparameter Modules-include Masimo or Nellcor SpO2 adult reusable sensor, Masimo or Nellcor SpO2 cable, reusable adult NIBP cuff and hose , ECG 5 lead adult defib proof cable and ECG 5 lead snap 24" wire set , and MR420B adapter cable for YSI probe . All other accessories must be ordered separately. (N-Series Monitors connected to BeneVision DMS must be at R4.01 or greater. eGateway compatibility is eGateway 6.7 or greater.)	USD 11,295.00	USD 5,986.35	2	USD 11,972.70
2	803-070877-00	N1 Install & Setup includes programming, configuration and verification	USD 230.00	USD 195.50	2	USD 391.00
3	009-004786-00	5-Lead ECG Leadset, AHA, Pinch, 24"	USD 145.00	USD 104.40	2	USD 208.80
4	121-001521-00	N12 Monitor with Early Warning Score N12 Monitor-includes 5 year warranty, battery, 4 module slots, quick reference guide, line cord and 1 roll of paper (N-Series Monitors connected to BeneVision DMS must be at R4.01 or greater. eGateway compatibility is eGateway 6.7 or greater.)	USD 8,105.00	USD 4,295.65	2	USD 8,591.30
5	803-040197-00	Device Install & Setup w/ CABL and tenting for one of the following - patient monitor, printer or display. Includes Cable pull with tenting, programming, configuration and verification	USD 1,836.00	USD 1,560.60	2	USD 3,121.20
6	045-003427-00	M Series wall mount with quick release mount. (N12, PP8, PP12, ePM, T1, N1, and Accutorr VS)	USD 480.00	USD 345.60	2	USD 691.20
7	045-003814-00	Cable management kit	USD 62.00	USD 44.64	2	USD 89.28
ED Expansion N1's w/N12's TOTAL:						USD 25,065.48

eGateway

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
8	121-001473-00	eGateway Software only (VM compatible), please refer to the Host Platform Requirements and Configuration Guide. This configuration includes licenses for Results (discrete trended numerical values), ADT (demographics for positive patient identification), 12-Lead export (with bedside /w 12-lead and DMS) and Document Management interface. One eGateway supports up to 32 continuous bedside monitors. Capacity can easily be expanded to 200 continuous bedside monitors.	USD 10,000.00	USD 7,200.00	1	USD 7,200.00

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
9	803-071079-00	ADT & Results Mapping (32 bed eGw only)	USD 10,500.00	USD 8,925.00	1	USD 8,925.00
10	803-040182-00	Charge for installation, setup and configuration of VM eGateway	USD 2,500.00	USD 2,125.00	1	USD 2,125.00
11	803-070492-00	Hospital Network Integration Services includes design and implementation required for interoperability solutions	USD 6,157.00	USD 5,233.45	1	USD 5,233.45
12	803-070874-00	Project Management Service Tier 2 provides project management for medium complexity projects	USD 1,000.00	USD 850.00	8	USD 6,800.00
eGateway TOTAL:						USD 30,283.45

DMS EXPANSION

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
13	045-003660-11	BeneVision 05.04.00 Media Kit	USD 0.01	USD 0.01	1	USD 0.01
14	121-001372-00	BeneVision CS Server License	USD 9,700.00	USD 5,141.00	1	USD 5,141.00
15	121-001373-00	BeneVision CS Bed License (FD, Bed, Adv) - Per Channel	USD 400.00	USD 212.00	18	USD 3,816.00
16	121-001372-CRDT	BeneVision DMS Server Software License Key Credit.	USD 0.00	USD -5,141.00	1	USD -5,141.00
17	121-001373-CRDT	BeneVision CS Bed License (FD, Bed, Adv) - Per Channel	USD 0.00	USD -212.00	4	USD -848.00
18	121-001269-00	BeneVision Central Station - TelePack license Key Package. Includes: One Arrhythmia detection, St Segment analysis and QT Monitoring license per TelePack channel.	USD 875.00	USD 463.75	10	USD 4,637.50
19	803-040203-00	Design and Implementation for departmental expansion to existing DMS systems.	USD 6,175.00	USD 5,248.75	1	USD 5,248.75
20	045-003660-04	BeneVision 04.11.00 Media Kit	USD 0.01	USD 0.01	1	USD 0.01
21	803-040195-00	WiFi Installation per 100 SQFT includes tenting material, installation and verification	USD 325.00	USD 276.25	70	USD 19,337.50
DMS EXPANSION TOTAL:						USD 32,191.77

Workstation Expansion

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
22	121-001375-00	BeneVision DMS Workstation Server License. Each of these licenses supports 32 patient sectors. Each DMS WorkStation supports up to 2 licenses for a maximum of 64 patient sectors per WorkStation.	USD 3,400.00	USD 1,802.00	1	USD 1,802.00
23	110-004115-00	BeneVision DMS WorkStation Bed/Sector License. This license allows monitoring of one patient sector.	USD 300.00	USD 159.00	6	USD 954.00
24	121-001375-CRDT	BeneVision DMS Workstation Software License Key Credit.	USD 0.00	USD -1,802.00	1	USD -1,802.00
25	110-004115-CRDT	BeneVision DMS Workstation Bed License Credit	USD 0.00	USD -159.00	4	USD -636.00
Workstation Expansion TOTAL:						USD 318.00

Software Upgrades Existing 4 N1's/4 N12's

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
26	803-020217-00	BeneVision DMS Server Software Upgrade	USD 4,000.00	USD 2,880.00	1	USD 2,880.00
27	803-020220-00	BeneVision WorkStation Software Upgrade	USD 1,000.00	USD 720.00	1	USD 720.00
28	803-020185-00	N Series Software Upgrade Kit	USD 250.00	USD 180.00	4	USD 720.00
29	5000-00-1000	Labor Charges for Upgrades.	USD 295.00	USD 250.75	4	USD 1,003.00
Software Upgrades Existing 4 N1's/4 N12's TOTAL:						USD 5,323.00

Clinical Education

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
30	803-040215-00	Advanced Mindray Clinical Education Support for the hospital market. To include: - Setting evidence based parameter and alarm configurations. - Provides 4 Super user training sessions approximately 3 hours in length including 8 clinicians in each session. - Go-Live support : - Comprised of assisting in the conversion to Mindray monitors & the BeneVision DMS. - Committed to a focus of patient comfort and safety with limited disruption to the clinical workflow. - On hand for clinical support and Q& A with the first use of monitors. - Go-live also provides local on-call phone support from the go-live clinician after 3:00pm, providing emergency on-site support, as needed. - Advanced includes an additional day of Post Go-Live support. - On-line training for 1 year from the Mindray eLearning Center which includes training modules covering BeneVision DMS, N-Series monitors, ePM monitors and Vital Sign monitors for self-paced training.	USD 5,133.08	USD 4,363.11	1	USD 4,363.11
Clinical Education TOTAL:						USD 4,363.11

Acute Care N1 wN12's x 2

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
31	121-001569-00	N1 Monitor with Masimo SET® SpO2, ST/ Arrhythmia analysis, 3/5/6-lead ECG, NIBP, two invasives, dual temperature, integrated battery, 2.4/5GHz wireless enabled Multiparameter Modules-include Masimo or Nellcor SpO2 adult reusable sensor, Masimo or Nellcor SpO2 cable, reusable adult NIBP cuff and hose , ECG 5 lead adult defib proof cable and ECG 5 lead snap 24" wire set , and MR420B adapter cable for YSI probe . All other accessories must be ordered separately. (N-Series Monitors connected to BeneVision DMS must be at R4.01 or greater. eGateway compatibility is eGateway 6.7 or greater.)	USD 11,295.00	USD 5,986.35	2	USD 11,972.70
32	803-070877-00	N1 Install & Setup includes programming, configuration and verification	USD 230.00	USD 195.50	2	USD 391.00

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
33	009-004786-00	5-Lead ECG Leadset, AHA, Pinch, 24"	USD 145.00	USD 104.40	2	USD 208.80
34	121-001521-00	N12 Monitor with Early Warning Score N12 Monitor-includes 5 year warranty, battery, 4 module slots, quick reference guide, line cord and 1 roll of paper (N-Series Monitors connected to BeneVision DMS must be at R4.01 or greater, eGateway compatibility is eGateway 6.7 or greater.)	USD 8,105.00	USD 4,295.65	2	USD 8,591.30
35	803-040197-00	Device Install & Setup w/ CABL and tenting for one of the following - patient monitor, printer or display. Includes Cable pull with tenting, programming, configuration and verification	USD 1,836.00	USD 1,560.60	2	USD 3,121.20
36	045-003427-00	M Series wall mount with quick release mount. (N12, PP8, PP12, ePM, T1, N1, and Accutorr VS)	USD 480.00	USD 345.60	2	USD 691.20
37	045-003814-00	Cable management kit	USD 62.00	USD 44.64	2	USD 89.28
Acute Care N1 wN12's x 2 TOTAL:						USD 25,065.48

Telemetry TM80's x 10

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
38	121-001700-00	WiFi Telemetry Transmitter WITH Alarms (TM80) (includes 1 ea - 3 AA Battery Pack), Compatible with both Masimo and Nellcor Pulse Oximetry. (SpO2)	USD 4,600.00	USD 2,438.00	10	USD 24,380.00
39	009-004786-00	5-Lead ECG Leadset, AHA, Pinch, 24"	USD 145.00	USD 104.40	10	USD 1,044.00
40	009-004936-00	Masimo SpO2 Module for BeneVision TD60/TM80 Display Telepack	USD 1,175.00	USD 622.75	10	USD 6,227.50
41	0600-00-0126	LNCS DCI, reusable, adult, >30 kg	USD 315.00	USD 226.80	10	USD 2,268.00
42	115-030107-00	BeneVision TM80/TM70/TD60 Rechargeable Lithium-Ion Battery Pack.	USD 325.00	USD 234.00	15	USD 3,510.00
43	115-030108-00	BeneVision Central Charger. Charges up to 10 Lithium-Ion Battery Packs simultaneously	USD 2,200.00	USD 1,584.00	1	USD 1,584.00
44	115-030109-00	GCX Mount for BeneVision Central Charger	USD 275.00	USD 198.00	1	USD 198.00
45	115-032957-00	Disposable Telepack pouch TM80/TM70TD60. (Box of 25)	USD 70.00	USD 50.40	1	USD 50.40
46	803-040050-00	Telepack installation & setup includes programming, configuration and verification	USD 115.00	USD 97.75	10	USD 977.50
Telemetry TM80's x 10 TOTAL:						USD 40,239.40

Acute/Tele Workstation

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
47	121-002588-00	BeneVision DMS Workstation and UPS. The WorkStation can be licensed for 1-64 patient sectors.	USD 3,185.00	USD 1,688.05	1	USD 1,688.05
48	803-040194-00	WorkStation/Tower Install & Setup w/ tenting includes Cable pull with tenting, programming, configuration and verification	USD 3,635.00	USD 3,089.75	1	USD 3,089.75
49	023-002921-00	HP LaserJet Enterprise M611 printer	USD 3,700.00	USD 2,664.00	1	USD 2,664.00

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
50	121-001375-00	BeneVision DMS Workstation Server License. Each of these licenses supports 32 patient sectors. Each DMS WorkStation supports up to 2 licenses for a maximum of 64 patient sectors per WorkStation.	USD 3,400.00	USD 1,802.00	1	USD 1,802.00
51	110-004115-00	BeneVision DMS WorkStation Bed/Sector License. This license allows monitoring of one patient sector.	USD 300.00	USD 159.00	12	USD 1,908.00
52	121-001453-00	BeneVision DMS Widescreen Touch Display (24 Inch Display)	USD 2,975.00	USD 1,576.75	1	USD 1,576.75
53	803-040197-00	Device Install & Setup w/ CABL and tenting for one of the following - patient monitor, printer or display. Includes Cable pull with tenting, programming, configuration and verification	USD 1,836.00	USD 1,560.60	1	USD 1,560.60
Acute/Tele Workstation TOTAL:						USD 14,289.15

To:
LOWER UMPQUA HOSPITAL
600 RANCH ROAD
REEDSPORT, OR 97467

Sales Representative: Carlos Nuno
Quote Number: Q-191527
Proposal Date: May 8, 2026

Phone:
E-mail: c.nuno@mindray.com

Affiliation: VHPC

Affiliation Notes: Vanderbilt Health Purchasing Collaborative, LLC
BeneVision DMS – Standard 1 year warranty. Accutorr3 & VS9 Monitors - Standard 3-year warranty. BeneVision N-Series (Modular N12-N22 patient monitors, N1 Monitor/Module, BeneLink, N-Series AG multi-gas, AG/BIS multi-gas, Platinum MPM, parameter and recorder modules, module racks and docks) - Standard 5-year warranty. ePM Monitors (Configured multi-parameter patient monitors and ePM multi-gas module) - Standard 3-year warranty. DEMO PATIENT MONITOR EQUIPMENT (12 MONTHS ONLY) AND RELATED-MODULES/ACCESSORIES (6 MONTHS ONLY). DEMO DMS/EGW EQUIPMENT (12 MONTHS ONLY) and RELATED ACCESSORIES (6 MONTHS ONLY). **DEMO PATIENT MONITOR & MODULE EQUIPMENT (12 MONTHS ONLY) AND RELATED ACCESSORIES (6 MONTHS ONLY).

Anesthesia Machines - Standard 3-year warranty. Vaporizers – Standard 1 year warranty.

M9 Premium, TE5, TE7, TE7 Max, TEX Ultrasound Machines & Transducers (Excluding 4D & TEE Transducers - Standard one year) have a standard five-year warranty. Resona7, Resona8, Resona9 & ResonaA20 Ultrasound Machine & Transducers - Standard 5 Year Warranty. ME8 -Standard 5 Years, DC-90 - Standard 5-year warranty. Hepatus6 -Standard 5 Year Warranty, Hepatus5 – Standard 3 Year Warranty, ZOne Pro Emerald systems include a 5-year warranty except for the TEE and any refurbished transducers which carry the first-year warranty. EE PROBES (P8-2Ts TRANSDUCER) – 2 YEAR WARRANTY. EE PROBES (P8-2Ts TRANSDUCER) – 2 YEAR WARRANTY. Ultrasound Accessories - 1 Year Warranty, 6 Month Warranty for Batteries. EXCEPTION: Mindray Certified Refurbished ultrasound systems and transducers (excluding specialty transducers): One (1) year.

Payment Terms: NET 45 DAYS (Subject to Credit Approval)

Shipping Terms: F.O.B. SUPPLIERS Dock (Freight & Insurance Prepaid on Contracted Products Only)
"To ensure on-time delivery of your orders, Mindray may drop ship products directly from our overseas factories or distribution warehouses"

Proposal Notes:

Product Notes: Biomedical training credits issued to customers at the time of sale, are for the sole use of employees of the facility purchasing the equipment, and are non transferable.

Central Station - Hospitals, or buying groups, that require special containment procedures while opening plenum spaces including the use of a negative chamber tent system will be billed separately for the containment costs. These cost will include, but not be limited to, rental of a containment system, plus the additional cost incurred by the cable installer and the Mindray Representative who are required to use the system. This will also apply to any containment costs incurred after the installation for Mindray Representatives when performing maintenance on the system.

Trash Removal responsibility

Mindray is not responsible for the disposal of packing material associated with newly installed Mindray products. Mindray will work with the customer to collect and centralize the packing material for ease of disposal by the customers' personnel. The customer will be responsible for sorting and disposal of packing material.

De-Installation of existing cabling

Mindray is not responsible for the de-installation of existing cabling associated with an existing patient monitoring system. Mindray will provide this service on a time and material basis in the event that the customer would like to have this work done by Mindray at the time of the installation. Customer will be responsible for pulling of cable and certification, if these items are not charged on the body of this quote.

Fiber Optics Requirements

In the event that fiber optics network runs are necessary due to the location of the central rack, then it will be the customer's responsibility to add the necessary fiber optic run(s). Mindray Technology service will provide this service on a T+M basis in the event that the customer would like to have this work done by Mindray.

Pricing for cable pull and certification is based on nonunion labor. If Union labor is required customer will be invoiced for any additional cost. Pricing for cablepull includes installation of cables above ceilings or any horizontal/vertical pathways and shall be supported per BSCI standards utilizing communications rated J-hooks. Pricing does not include major structural changes to go between walls or floors, e.g., penetration of interior or exterior cement walls or the installation of conduit/Raceway.

Certified Refurbished products is subject to inventory availability.

Product Notes:

Please complete at time of purchase:

Uncrating Needed: YES / NO

Receiving Dock Hours: _____

Debris Removal: YES / NO

Lift Gate Required: YES / NO

Prior Notification: YES / NO

Inside Delivery Required: YES / NO

Contact Name: _____

Department: _____

Contact Phone #(s) _____

E-mail Address(s) _____

Purchase order acceptance and delivery of Mindray Certified Refurbished products is subject to inventory availability.

This quotation contains no provisions for Biomedical training tuition or credits.

If your terms are Cash-in-advance, please remit check directly to:

Mindray DS USA, Inc. 24312 Network Place, Chicago, IL 60673-1243

Total Price By Department

ED Expansion N1's w/N12's

Department Name	Departmental Discount	List Price	Net Price
ED Expansion N1's w/N12's	USD -19,240.52	USD 44,306.00	USD 25,065.48
ED Expansion N1's w/N12's TOTAL:			USD 25,065.48

eGateway

Department Name	Departmental Discount	List Price	Net Price
eGateway	USD -6,873.55	USD 37,157.00	USD 30,283.45
eGateway TOTAL:			USD 30,283.45

DMS EXPANSION

Department Name	Departmental Discount	List Price	Net Price
DMS Expansion	USD -22,383.25	USD 54,575.02	USD 32,191.77
DMS EXPANSION TOTAL:			USD 32,191.77

Workstation Expansion

Department Name	Departmental Discount	List Price	Net Price
Workstation Expansion	USD -4,882.00	USD 5,200.00	USD 318.00
Workstation Expansion TOTAL:			USD 318.00

Software Upgrades Existing 4 N1's/4 N12's

Department Name	Departmental Discount	List Price	Net Price
Software Upgrades Existing 4 N1's/4 N12's	USD -1,857.00	USD 7,180.00	USD 5,323.00
Software Upgrades Existing 4 N1's/4 N12's TOTAL:			USD 5,323.00

Clinical Education

Department Name	Departmental Discount	List Price	Net Price
Clinical Education	USD -769.97	USD 5,133.08	USD 4,363.11
Clinical Education TOTAL:			USD 4,363.11

Acute Care N1 wN12's x 2

Department Name	Departmental Discount	List Price	Net Price
Acute Care N1 wN12's x 2	USD -19,240.52	USD 44,306.00	USD 25,065.48
Acute Care N1 wN12's x 2 TOTAL:			USD 25,065.48

Telemetry TM80's x 10

Department Name	Departmental Discount	List Price	Net Price
Telemetry TM80's x 10	USD -30,680.60	USD 70,920.00	USD 40,239.40
Telemetry TM80's x 10 TOTAL:			USD 40,239.40

Acute/Tele Workstation

Department Name	Departmental Discount	List Price	Net Price
Acute/Tele Workstation	USD -8,041.85	USD 22,331.00	USD 14,289.15
Acute/Tele Workstation TOTAL:			USD 14,289.15

TOTAL: USD 177,138.84

Quotation

Total List Amount	USD 291,108.10
Total GPO Discount	USD 102,445.24
Total Additional Discount/TradeIn	USD 11,524.02
Total Net Amount	USD 177,138.84

Mindray Capital Leasing Options

Monthly Lease Payment Amount:

36 months USD 5,654.27
48 months USD 4,403.67
60 months USD 3,652.60

Leasing Notes:

This quote is non-binding and is subject to credit approval and acceptance by Mindray Capital. Monthly payments do not include applicable freight and taxes.



Total Net Price For Purchase:

USD 177,138.84

To:

LOWER UMPQUA HOSPITAL
600 RANCH ROAD
REEDSPORT, OR 97467

Sales Representative:

Carlos Nuno

Quote Number:

Q-191527

Proposal Date:

May 8, 2026

Phone:

E-mail:

c.nuno@mindray.com

Affiliation: VHPC

Title of Buyer	Printed Name of the Buyer

Purchase Order Number	Date	Signature of the Buyer

Ship to Address:

Bill to Address:

Mindray North America now has a \$150 minimum order policy.
Unless otherwise stated, the total net price of this quotation does not include, freight or sales tax.

Required Agreements and Install Guides

Required Agreements:

Agreement 0002-08-37082 Rev. 1.0: Installing Mindray's Wireless Wi-Fi Infrastructure Specifications and Agreement

Agreement 0002-08-37071 Rev. 1.0: Mindray Shared Infrastructure Agreement, acknowledging all of the Mindray Shared Infrastructure applications to be purchased and installed on a facilities' network. Each application is supported by a corresponding installation guide to provide clarity.

Required Install Guides:

Installation Guide 046-012774-00 Rev. 3.0: Host Platform Requirements and Configuration Guide eGateway Integration Manager

LOWER UMPQUA HOSPITAL DISTRICT

BOARD ACTION REQUEST

BOARD MEETING DATE:

August 26, 2026

AGENDA ITEM SUBJECT:

IT - Camera System Replacement

BACKGROUND:

The existing camera system is past end of life and cannot be updated. This project is included in the approved RHTP Transformation grant and will not be a capital budget expense.

FISCAL IMPACT:

Total cost of \$76,000 will be covered by the RHTP Transformation grant.

BOARD OPTIONS:

1. Approve this action request as presented.
2. Approve this action request with modifications.
3. Oppose this action request.

STAFF RECOMMENDATION:

- Approve this action request as presented.

MOTION:

Move to approve as presented the capital request for camera system replacement in the amount of \$76,000 which will be covered by the RHTP Transformation grant.

**LOWER UMPQUA HOSPITAL DISTRICT
A52 - CAPITAL REQUEST FORM**

GENERAL INFORMATION

Requesting Department: Information Technology

Requested By: Matt Leach

Description of Item: Camera System Replacement.

Explanation of Need:
(If Urgent or Emergent, explain why here as well): Current camera system is past end of life and cannot be updated anymore due to outdated software. Replacing the rest of the existing camera system will enhance the security posture of the district, provide expanded security views and replace end of life equipment.

Check if Urgent / Emergent: ☐

Budgeted Item? ☐ Yes ☒ No *RHP grant* Budgeted Amount:

If not budgeted, suggest budgeted item(s) you are willing to substitute (including cost):

ACQUISITION PRICING

Source of Price:
Check One of these three boxes:

☐ Group Purchasing Contract. Total Price:

☒ Sole Source Pricing: Check if the items is only available from one or two vendors. Total Price: \$76,000

☐ Three or more bids obtained. This is required if neither of the two boxes above are selected. Complete the information requested below.

List all bids obtained here and attach all to this form:

Bids must show all costs to get the equipment here, get it installed and get it up and running. If training is required, enter the estimated cost on Page 2.

Vendor Name	Bid Amount	Choice*
Verkada	\$76,000	1st

***Note: Low bid is NOT required, however, justification for not choosing low bid must be entered here:**
Verkada cameras have already been partially installed across the district, completing the project with the vendor already in place will ensure that we have the highest quality camera surveillance possible while migrating all cameras under one vendor.

ADDED OPERATING COSTS

Training Costs: Total Cost: N/A

ADDED OPERATING COSTS (Continued)

New Staff Required: Cost and FTE per Year: FTE: Cost per Year: N/A

Incremental increase in Supply Costs: Cost per Year: N/A
**If this item is replacing an existing item, enter the approximate annual supplies cost here: \$*

*New Service Agreements: Cost per Year: N/A
**If this item is replacing an existing item with a service agreement, show the annual cost of the old service agreement here: \$*

REVIEWS AND APPROVALS

PLANT DEPARTMENT REVIEW:

Comments:

Estimated Additional ONE TIME Costs (if any):

Estimated Additional ANNUAL Costs (if any):


 Director's Signature

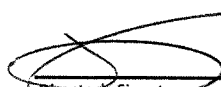
8-25-2020
 Date

IT DEPARTMENT REVIEW:

Comments: KIPP Grant funds cover the cost

Estimated Additional ONE TIME Costs (if any): \$0

Estimated Additional ANNUAL Costs (if any): \$0

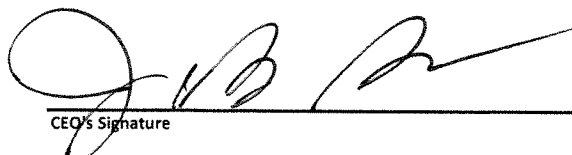

 Director's Signature

8/25/2020
 Date

ADMIN TEAM REVIEW:

Comments:

Capital Cost: \$76,000
 Training: N/A
 Net Annual Costs: #VALUE!


 CEO's Signature

8/25/2020
 Date

TOTAL ESTIMATED COST (Approved by Admin Team): \$76,000

BOARD APPROVAL (If Required - Current threshold is \$25,000):

Live Meeting: ☒

or

Telephone Poll: ☐

AMOUNT APPROVED (Approved by Board): \$76,000.00

August 26, 2020
 Date



Estimate: Hardware | Software | Professional Services | Installation

Lower Umpqua Hospital

600 Ranch Road
Reedsport, OR 97467
United States

Reference:

Quote Number: 20260825-184618760
Quote created: August 25, 2026
Quote expires: August 31, 2026

Matt Leach

Assistant Manager, Information Technology
mleach@luhonline.com
541-271-6399

Quote created by:

Aaron Hadley
Senior Account Executive
aaron@lttpartners.com

Comments from Aaron Hadley

This quote does not include installation or professional services.

Hardware / software only.

Products & Services

Product	Description	List Price	Discount	Quantity	Total
CF83-512E-HW	Verkada CF83-E Outdoor Fisheye Camera, 12MP, Fixed Lens, 512GB of Storage, Maximum 30 Days of Retention	\$2,099.00	23%	29	\$46,870.67 after 23% discount
ACC-MNT-ANGLE- 1	Verkada Angle Mount, 30 deg	\$189.00	23%	29	\$4,220.37 after 23% discount
LIC-CAM-5Y-CAP	Verkada 5-Year Camera License, Capacity Increase	\$1,099.00	23%	29	\$24,540.67 after 23% discount

One-time subtotal	\$75,631.71
	after \$22,591.29 discount
One-time discount	-\$211.71
Shipping & Handling	\$580.00
Total	\$76,000.00

Scope of Work (if applicable):

Terms and Conditions

Instructions

- Carefully review all details of the estimate, including shipping information and attention names.
 - Sign and return the estimate to process your order. Include your internal PO # if you would like us to reference it on the invoice, or reply back with a PO to process.
 - By signing this estimate or submitting a PO, the customer agrees to schedule installation (if applicable) as soon as reasonably possible for both parties in accordance with the scope of work.
-

Billing Terms

- **Invoiced Upon Signature:**
 - 100% of hardware, software, and licensing line items. *Net 15.*
 - 100% of "Materials" line items, if applicable. Due Upfront, *Net 15.*
 - 50% of "Installation" line items, if applicable. Due Upfront, *Net 15.*
 - **Remaining Balances:**
 - Remaining balances for installation, lift rentals, and permits will be invoiced at project completion with *Net 15 Terms.*
 - LTT reserves the right to invoice for completed phases of installation in cases where phases are agreed upon or the project is paused for reasonable causes. Phases will be billed according to the estimated percentage of job completion. *Net 15 Terms.*
-

Returns, Exchanges, and Warranty

- **Hardware/Licensing (Within 30 Days):** Eligible for return, exchange, or RMA per provider policies. Returns due to buyer's remorse or scope changes are subject to a 5% restocking fee. Defective units or fulfillment errors are returned at no charge.
Hardware/Licensing (Post 30 Days): All sales are considered final beyond 30 days, as manufacturer return windows are strictly enforced and LTT Partners is bound by those terms. Returns beyond 30 days are not guaranteed and require written approval from LTT Partners. For requests close to the 30-day window, we will make reasonable efforts to work with the manufacturer on a case-by-case basis, though approval cannot be guaranteed. A 15% restocking fee applies to any approved exceptions.

For more details, refer to the [Master Purchase Agreement](#).

Licensing Terms & Instructions (If Applicable)

- Licensing terms typically begin upon purchase or receipt of hardware.
- Licensing start and end dates cannot be altered or extended.
- LTT will assist with licensing inquiries by creating a ticket and connecting you with the provider.
- Manufacturer-provided licensing terms and conditions are available upon request.

For additional details, refer to the [Master Purchase Agreement](#).

Professional Services

For information on professional services, visit our [Professional Services page](#).

Installation Terms & Conditions (If Applicable)

Network & Equipment

- **Customer Responsibilities:**
 - Provide necessary network components (e.g., PoE switches, patch panels, UPS, etc.) unless specified in the Bill of Materials (BOM).
 - Ensure network connectivity/uplinks and pre-configuration of networking equipment as required.
- **Exclusions:**
 - Network troubleshooting and remediation are outside the Scope of Work (SOW).

Structured Cabling

- Cable management is excluded unless specified in the BOM.
- Cables will be run above drop ceilings or secured in open ceilings. Hard ceilings require safe access or an alternate path.

Access Control

- Customer must provide adequate mounting space for panels, with 120VAC power and a network uplink nearby.

Existing Hardware

- Issues with existing hardware will result in a change order. Repairs are excluded and require approved replacements.

Permitting

- Permit costs are estimates and do not include certificates of occupancy.

Design

- Customer-requested design revisions or inspections will incur additional costs.
- Customers must provide industry-standard project drawings; otherwise, additional charges will apply.

Lift Rental

- Lift rental costs will appear as a line item if required. Maximum camera installation height without a lift is 14 ft.

Conduit

- All conduit services must be provided by the customer or a chosen contractor. Existing conduit functionality is not guaranteed.

Gate Hardware

- Customers are responsible for gate hardware, including motors, concrete, and related components.

Power Source Responsibility

- If customer agrees to the use of an existing electrical outlet or power source at the customer's site for installation, testing, or operation of low-voltage equipment, the customer is responsible for ensuring that such outlet(s) are functional and provide adequate power. LTT Partners shall not be liable for delays, additional labor, or equipment issues resulting from unavailable or faulty customer-provided power sources.

Demo

- Removal of existing hardware or cabling is the customer's responsibility unless specified in the SOW.
-

Installation Exclusions

The following are excluded unless explicitly stated in the SOW:

- Utility company charges.
 - Service entrance conduits or vaults.
 - Trenching, backfill, concrete, cutting, patching, coring, and roof penetrations.
 - Performance bonding.
 - Temporary power or lighting.
 - Access panels or fire-rated enclosures.
 - Omissions from electrical drawings/specifications.
 - Drywall, paint, and patch repair.
 - Monitoring services.
 - Code upgrades to existing equipment.
 - Weekend hours or work outside of 8 AM–5 PM.
 - High-voltage services.
 - Assumes all existing cabling is labeled and operational.
 - Local, city, county, and state sales tax (where applicable).
 - Use tax and certified payroll intent/affidavit fees.
 - Oregon Commercial Activities Tax.
-

Installation Warranty

- Electrical warranty claims are reviewed individually and are at LTT's discretion.
 - Additional installation work for warranty, RMA, or exchange requests will be quoted separately.
-

Client Responsibilities (If Purchasing Installation)

- Provide facility drawings indicating areas of concern.
- Ensure adequate wall or rack space for network appliances.
- Ensure existing networks have sufficient ports and PoE capacity unless specified in the SOW.
- Provide permanent power for system components in agreed locations.
- Grant at least 8 hours/day access for work completion.
- Same-day cancellations or rescheduling will incur a \$450/day fee per installer, plus rental equipment costs.

Customers must sign off on work within five (5) business days of project completion to report incomplete work. Reports after this period will be billed separately.

Other

- Sales tax is not included unless otherwise specified.
- All currency values are in USD.
- Shipping and handling costs are subject to change based on shipping rates at the time of order.
- Additional onsite or remote support starts at \$150/hr.

For a full list of general Terms and Conditions, visit:

<https://www.lttpartners.com/pages/legal>

Late Payment Policy

- Payments are expected on time. Late invoices will incur a 1.5% monthly interest charge.
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LTT Partners LLC | (503) 545-7794 | www.lttpartners.com | sales@lttpartners.com

2175 NW Raleigh St Ste 110, Portland, OR 97210

Oregon CCB # 233554 | WA - LTTAPL794Q9

Signature

Signature

Date

Printed name

Questions? Contact me



Aaron Hadley
Senior Account Executive
aaron@lttpartners.com

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